# AgCredit Agricultural Credit Association THIRD QUARTER 2017

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#### CERTIFICATION

The undersigned certify that we have reviewed the September 30, 2017 quarterly report of AgCredit Agricultural Credit Association, that the report has been prepared under the oversight of the Audit Committee of the Board of Directors and in accordance with all applicable statutory or regulatory requirements, and that the information contained herein is true, accurate, and complete to the best of our knowledge and belief.

Bria J. Kike,

Brian J. Ričker Chief Executive Officer

Daniel E. Ebert

Daniel E. Ebert Chief Financial Officer

Scott A. Schroeder Chairman of the Board

November 8, 2017

### AgCredit Agricultural Credit Association Report on Internal Control Over Financial Reporting

The Association's principal executives and principal financial officers, or persons performing similar functions, are responsible for establishing and maintaining adequate internal control over financial reporting for the Association's Consolidated Financial Statements. For purposes of this report, "internal control over financial reporting" is defined as a process designed by, or under the supervision of the Association's principal executives and principal financial officers, or persons performing similar functions, and effected by its Board of Directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting information and the preparation of the Consolidated Financial Statements for external purposes in accordance with accounting principles generally accepted in the United States of America and includes those policies and procedures that:

- Pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the Association,
- 2) Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial information in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures are being made only in accordance with authorizations of management and directors of the Association, and
- Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Association's assets that could have a material effect on its Consolidated Financial Statements.

The Association's management has completed an assessment of the effectiveness of internal control over financial reporting as of September 30, 2017. In making the assessment, management used the framework in *Internal Control — Integrated Framework (2013)*, promulgated by the Committee of Sponsoring Organizations of the Treadway Commission, commonly referred to as the "COSO" criteria.

Based on the assessment performed, the Association's management concluded that as of September 30, 2017, the internal control over financial reporting was effective based upon the COSO criteria. Additionally, based on this assessment, the Association's management determined that there were no material changes to or weaknesses in the internal control over financial reporting as of September 30, 2017.

Bria J. Kike,

Brian J. Ricker Chief Executive Officer

Daniel E. Eber

Daniel E. Ebert Chief Financial Officer

November 8, 2017

## AgCredit Agricultural Credit Association Management's Discussion and Analysis of Financial Condition and Results of Operations

The following commentary reviews the financial condition and results of operations of AgCredit Agricultural Credit Association (Association) for the nine months ended September 30, 2017. These comments should be read in conjunction with the accompanying consolidated financial statements, notes to the consolidated financial statements, the Association's September 30, 2016 quarterly report and the 2016 Annual Report of the Association. The accompanying consolidated financial statements (financial statements) were prepared under the oversight of the Audit Committee of the Board of Directors, which includes David J. Conrad, David M. Stott, Ph.D., CPA and Deborah L. Johlin-Bach. The results for the nine months of 2017 are not necessarily indicative of results to be expected for the year.

#### LOAN PORTFOLIO

The Association provides funds to farmers, rural homeowners, and farm-related businesses for financing of short and intermediate-term loans and long-term real estate mortgage loans through numerous product types. The Association's loan portfolio consists predominantly of grains (primarily soybeans, corn and wheat) which constitute about 60 percent of the entire portfolio as of September 30, 2017. The Association recognizes the commodity concentration risk exceeds normally accepted industry standards. This risk, along with the risk associated with large loans, is reduced by members' off-farm income, utilization of crop insurance, and the use of FSA, USDA, Business and Industry and Farmer Mac loan guarantees. As of September 30, 2017, the Association had \$485,147 of guaranteed loan volume, which is 26.73 percent of loans as compared to \$471,229 of guaranteed volume or 27.02 percent of the portfolio at September 30, 2016. Loan guarantees reduce the potential of loss in the Association's loan portfolio and help to leverage the Association's capital.

Gross loan volume of the Association as of September 30, 2017 was \$1,814,653 an increase of \$18,138 or 1.01 percent when compared to \$1,796,515 at December 31, 2016. The increase in loan volume primarily relates to the increase in real estate mortgage, process and marketing and farm related business volume offset in part by the decrease in production and intermediate term (IT) volume.

From September 30, 2016 to September 30, 2017, volume increased by \$70,840 or 4.06 percent. The increase in loan volume primarily relates to an increase in real estate mortgage, process and marketing and farm related business volume.

Net loans outstanding at September 30, 2017 were \$1,802,542 as compared to \$1,783,031 at December 31, 2016. Net loans accounted for 95.11 percent of total assets at September 30, 2017 as compared to 94.79 percent at December 31, 2016.

The following table summarizes the Association's risk assets (accruing volume includes accrued interest receivable):

	9/30/17	12/31/16
Nonaccrual loans	\$ 3,565	\$ 811
Accruing restructured loans	7,350	7,841
Accruing loans 90 days or more past due	734	-
Total high risk loans	11,649	8,652
Other property owned	-	-
Total high-risk assets	\$ 11,649	\$ 8,652
Ratios:		
Nonaccrual loans to total loans	0.20%	0.05%
High-risk assets to total assets	0.61%	0.46%

High risk assets increased during the first nine months of 2017 primarily as a result of increased accruing loans 90 days or more past due and nonaccrual loans. These were offset in part by a lower accruing restructured balance resulting from payments on loans in this category. High risk loans increased as a result of the challenging agricultural environment.

There is an inherent risk in the extension of any type of credit, and accordingly, the Association maintains an allowance for loan losses consistent with the risk measured in the portfolio.

General portfolio credit quality showed a decline during the first nine months of 2017 when compared to December 31, 2016, but remains at an acceptable level.

Credit administration is satisfactory.

During the first nine months of 2017 the Association recorded charge-offs of \$254, recoveries of \$151 and reversal of allowance for loan losses (reversal) of \$1,270. The reversal is a result of changes to the management qualitative allowance (MQA) factor used for cash grain and landlord loans. Management adjusts the MQA factors due to the declining credit quality for this segment of the portfolio for which the original MQA was established. For the same period of 2016, the Association recorded \$24 of charge-offs, no recoveries and reversal of allowance for loan losses of \$862. The allowance for loan losses represented 0.67 percent and 0.75 percent of loans at September 30, 2017 and December 31, 2016, respectively.

#### **RESULTS OF OPERATIONS**

#### For the three months ending September 30, 2017

Net income for the three months ended September 30, 2017 (Q3 2017) was \$10,935, an increase of \$358 or 3.38 percent when compared to the net income of \$10,577 for the same period in 2016 (Q3 2016). Major changes in the components of net income when comparing Q3 2017 to Q3 2016 are identified as follows:

- Net interest income increased by \$290 or 2.38 percent. The increase resulted primarily from earnings on increased loan volume and an increase in earnings on the Association's own funds in loans.
- Reversal of provision for loan losses increased by \$66 as a result of the reversal of allowance for loan losses was higher in Q3 2017 than Q3 2016.
- Noninterest income increased by \$97 or 2.87 percent for the following reasons:

Patronage refund from other Farm Credit institutions (patronage refunds) increased by \$197 as a result of higher AgFirst Farm Credit Bank regular and participation sold patronage. The increase in the regular patronage relates to the higher loan volume previously discussed. The participation sold patronage increased due to higher patronage sold volume.

Loan fees decreased by \$108 primarily due to decreased loan servicing, bond, new loan, participation sold and participation purchased fees.

• Noninterest expense increased by \$92 or 1.81 percent primarily due to:

Salary and benefits expense increased by \$188 or 6.01 percent due to increased expenses related to scheduled salary increases, additional employees, salary related benefits and health benefits offset by lower incentives.

Occupancy and equipment increased by \$29 or 12.89 percent primarily due to increased expenses for depreciation and maintenance.

Farm Credit System Insurance Corporation (FCSIC) premium expenses decreased by \$60 or 12.63 percent due to decreased premium rates offset in part by increased year-over-year loan volume.

Guarantee fees decreased by \$8 or 4.04 percent due to a decrease in new guarantees.

Other operating expenses decreased by \$57 or 5.46 percent due to decreased expenses for purchased services, data processing,

training, advertising, communication, and public and member relations. These decreases were offset in part by higher director expenses, loan servicing and participation sold servicing fees.

#### For the nine months ending September 30, 2017

Net income for the nine months ended September 30, 2017 (YTD 2017) was \$32,366 which is an increase of \$1,752 or 5.72 percent when compared to the net income of \$30,614 for the same period in 2016 (YTD 2016). Major changes in the components of net income when comparing YTD 2017 to YTD 2016 are identified as follows:

- Net interest income increased by \$1,379 or 3.90 percent. The increase is a result of the same reasons previously discussed.
- The risks identified in the portfolio at September 30, 2017 and September 30, 2016 resulted in a net increase in the reversal of provision for loan losses of \$408. The increase was due to a reversal of allowance for loan losses for 2017 of \$1,270 and for 2016 of \$862.
- Noninterest income increased by \$432 or 4.42 percent primarily due to the \$609 increase in patronage dividends from the Bank. This was offset partially by the decrease of \$192 in loan fees as previously discussed and a decrease in new loan fees for the first nine months ending September 30, 2017.
- Noninterest expense increased by \$460 or 3.00 percent primarily due to:

Salary and benefits expense increased by \$519, FCSIC insurance premium expenses decreased by \$76, guarantee fees increased by \$161 and other operating expenses decreased by \$212, for the reasons previously discussed and an increase in employee travel expenses for the nine months ending September 30, 2017.

Net losses (gains) on other property owned (OPO) decreased by \$6 primarily due to the loss on the sale of an OPO during the first nine months of 2016 and no activity in 2017.

The following table shows the key results of operations ratios for the three months ended September 30, 2017 and September 30, 2016, respectively.

_	9/30/17	9/30/16
Return on average assets	2.36%	2.32%
Return on average equity	13.99%	14.37%
Net interest margin	2.76%	2.75%
Members' equity to assets	16.91%	16.17%
Debt to members' equity (:1)	4.91	5.18

#### CAPITAL RESOURCES

Total members' equity was \$320,507 at September 30, 2017 as compared to \$293,945 at December 31, 2016 for an increase of \$26,562 or 9.04 percent. The increase is due primarily to 2017

year-to-date earnings, Class C Stock and Participation Certificates. These increases were offset in part by a reduction in allocated equities and Class A Preferred Stock.

The Association's capital ratios as of September 30, along with FCA minimum requirements, are included in the following regulatory matters section.

#### **REGULATORY MATTERS**

#### Capital

Effective January 1, 2017, the regulatory capital requirements for System Banks and Associations were modified. The new regulations ensure that the System's capital requirements are comparable to the Basel III framework and the standardized approach that the federal banking regulatory agencies have adopted. New regulations replaced existing core surplus and total surplus ratios with common equity tier 1 (CET1), tier 1 capital, and total capital risk-based capital ratios. The new regulations also replaced the existing net collateral ratio with a tier 1 leverage ratio and an unallocated retained earnings equivalents (UREE) leverage ratio. The current permanent capital ratio (PCR) remains in effect.

Risk-adjusted assets have been defined by FCA Regulations as the Balance Sheet assets and off-balance-sheet commitments adjusted by various percentages, depending on the level of risk inherent in the various types of assets. The primary changes which generally have the effect of increasing risk-adjusted assets (decreasing riskbased regulatory capital ratios) were as follows:

- Inclusion of off-balance-sheet commitments less than 14 months
- Increased risk-weighting of most loans 90 days past due or in nonaccrual status

Calculation of PCR risk-adjusted assets includes the allowance for loan losses as a deduction from risk-adjusted assets. This differs from the other risk-based capital calculations.

The ratios are calculated using three-month average daily balances, in accordance with FCA regulations, as follows:

- The CET1 ratio is the sum of statutory minimum purchased borrower stock, other required borrower stock held for a minimum of 7 years, allocated equities held for a minimum of 7 years or not subject to revolvement, unallocated retained earnings, paid-in capital, less certain regulatory required deductions including the amount of investments in other System institutions, divided by average risk-adjusted assets.
- The tier 1 capital ratio is CET1 capital plus non-cumulative perpetual preferred stock, divided by average risk-adjusted assets.
- The total capital is tier 1 capital plus other required borrower stock held for a minimum of 5 years, subordinated debt and limited-life preferred stock greater than 5 years to maturity at issuance subject to certain limitations, allowance for loan losses and reserve for unfunded commitments under certain limitations less certain investments in other System institutions under the corresponding deduction approach, divided by average risk-adjusted assets.
- The permanent capital ratio is all at-risk borrower stock, any allocated excess stock, unallocated retained earnings, paid-in capital, subordinated debt and preferred stock subject to certain limitations, less certain investments in other System institutions, divided by PCR risk-adjusted assets.
- The tier 1 leverage ratio is tier 1 capital, divided by average assets less regulatory deductions to tier 1 capital.
- The UREE leverage ratio is unallocated retained earnings, paid-in capital, and allocated surplus not subject to revolvement less certain regulatory required deductions including the amount of allocated investments in other System institutions divided by average assets less regulatory deductions to tier 1 capital.

The following sets forth the regulatory capital ratios, which were effective January 1, 2017:

Ratio	Minimum Requirement	Capital Conservation Buffer*	Minimum Requirement with Capital Conservation Buffer	Capital Ratios as of September 30, 2017				
Risk-adjusted ratios:								
CET1 Capital	4.5%	0.625%	5.125%	17.73%				
Tier 1 Capital	6.0%	0.625%	6.625%	17.73%				
Total Capital	8.0%	0.625%	8.625%	19.87%				
Permanent Capital Ratio	7.0%	0.0%	7.0%	20.04%				
Non-risk-adjusted:								
Tier 1 Leverage Ratio	4.0%	1.0%	5.0%	14.25%				
UREE Leverage Ratio	1.5%	0.0%	1.5%	14.77%				

\* - The capital conservation buffers have a 3 year phase-in period and will become fully effective January 1, 2020. Risk-adjusted ratio minimums will increase 0.625% each year until fully phased in. There is no phase-in period for the tier 1 leverage ratio. If the capital ratios fall below the minimum regulatory requirements, including the buffer amounts, capital distributions (equity redemptions, dividends, and patronage) and discretionary senior executive bonuses are restricted or prohibited without prior FCA approval.

#### **Other Regulatory Matters**

On July 25, 2014, the FCA published a proposed rule in the Federal Register to revise the requirements governing the eligibility of investments for System banks and associations. The public comment period ended on October 23, 2014. The FCA expects to issue a final regulation in 2018. The stated objectives of the proposed rule are as follows:

- To strengthen the safety and soundness of System banks and associations,
- To ensure that System banks hold sufficient liquidity to continue operations and pay maturing obligations in the event of market disruption,
- To enhance the ability of the System banks to supply credit to agricultural and aquatic producers,
- To comply with the requirements of Section 939A of the Dodd-Frank Act,
- To modernize the investment eligibility criteria for System banks, and
- To revise the investment regulation for System associations to improve their investment management practices so they are more resilient to risk.

#### RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

Please refer to Note 1, *Organization, Significant Accounting Policies, and Recently Issued Accounting Pronouncements*, in the Notes to the Financial Statements, and the 2016 Annual Report to Shareholders for recently issued accounting pronouncements. Additional information is provided in the table below.

The following Accounting Standards Updates (ASUs) were issued by the Financial Accounting Standards Board (FASB) but have not yet been adopted:

Standard	Summary of Guidance	Effective Date and Potential Financial Statement Impact
ASU 2017-08 – Receivables – Nonrefundable Fees and Other Costs (Subtopic 310-20): Premium Amortization on Purchased Callable Debt Securities	<ul> <li>Requires amortization of premiums to the earliest call date on debt securities with call features that are explicit, noncontingent and callable at fixed prices and on preset dates.</li> <li>Does not impact securities held at a discount; the discount continues to be amortized to the contractual maturity.</li> <li>Requires adoption on a modified retrospective basis through a cumulative-effect adjustment directly to retained earnings as of the beginning of the period of adoption.</li> </ul>	<ul> <li>The investment securities portfolio may include holdings of callable debt securities. The Association is currently evaluating the impact of the Update on the financial statements, which will be affected by any investments in callable debt securities carried at a premium at the time of adoption.</li> <li>The Association expects to adopt the guidance in first quarter 2019 using the modified retrospective method with a cumulative-effect adjustment to retained earnings as of the beginning of the year of adoption.</li> </ul>
ASU 2016-13 – Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments	<ul> <li>Replaces multiple existing impairment standards by establishing a single framework for financial assets to reflect management's estimate of current expected credit losses (CECL) over the complete remaining life of the financial assets.</li> <li>Changes the present incurred loss impairment guidance for loans to a current expected credit loss (CECL) model.</li> <li>The Update also modifies the other-than-temporary impairment model for debt securities to require an allowance for credit impairment instead of a direct write-down, which allows for reversal of credit impairments in future periods based on improvements in credit.</li> <li>Eliminates existing guidance for purchased credit impaired (PCI) loans, and requires recognition of an allowance for expected credit losses on financial assets purchased with more than insignificant credit deterioration since origination.</li> </ul>	<ul> <li>The Association has begun implementation efforts by establishing a cross-discipline governance structure. The Association is currently identifying key interpretive issues, and assessing existing credit loss forecasting models and processes against the new guidance to determine what modifications may be required.</li> <li>The Association expects that the new guidance will result in an increase in its allowance for credit losses due to several factors, including:         <ol> <li>The allowance related to loans and commitments will most likely increase to cover credit losses over the full remaining expected life of the portfolio, and will consider expected future changes in macroeconomic conditions,</li> <li>An allowance will be established for estimated credit losses on debt securities,</li> <li>The nonaccretable difference on any PCI loans will be recognized as an allowance, offset by an increase in the carrying value of the related loans.</li> </ol> </li> </ul>

	earnings as of the beginning of the reporting period of adoption.	<ul> <li>upon the nature and characteristics of the Association's portfolio at the adoption date, and the macroeconomic conditions and forecasts at that date.</li> <li>The Association expects to adopt the guidance in first quarter 2021 using the modified retrospective method with a cumulative-effect adjustment to retained earnings as of the beginning of the year of adoption.</li> </ul>
ASU 2016-02 – Leases (Topic 842)	<ul> <li>Requires lessees to recognize leases on the balance sheet with lease liabilities and corresponding right- of-use assets based on the present value of lease payments.</li> <li>Lessor accounting activities are largely unchanged from existing lease accounting.</li> <li>The Update also eliminates leveraged lease accounting but allows existing leveraged leases to continue their current accounting until maturity, termination or modification.</li> <li>Expands qualitative and quantitative disclosures of leasing arrangements.</li> <li>Requires adoption using a modified cumulative- effect approach wherein the guidance is applied to all periods presented.</li> </ul>	<ul> <li>The practical expedients allow entities to largely account for existing leases consistent with current guidance, except for the incremental balance sheet recognition for lessees.</li> <li>The Association has started its implementation of the Update which has included an initial evaluation of leasing contracts and activities.</li> <li>As a lessee the Association is developing its methodology to estimate the right-of use assets and lease liabilities, which is based on the present value of lease payments but does not expect a material change to the timing of expense recognition.</li> <li>Given the limited changes to lessor accounting, the Association does not expect material changes to recognition or measurement, but it is early in the implementation process and the impact will continue to be evaluated.</li> <li>The Association is evaluating existing disclosures and may need to provide additional information as a result of adoption of the Update.</li> <li>The Association expects to adopt the guidance in first quarter 2019 using the modified retrospective method and practical expedients for transition.</li> </ul>
ASU 2016-01 – Financial Instruments – Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities	<ul> <li>The Update amends the presentation and accounting for certain financial instruments, including liabilities measured at fair value under the fair value option and equity investments.</li> <li>Requires certain equity instruments be measured at fair value, with changes in fair value recognized in earnings.</li> <li>The guidance also updates fair value presentation and disclosure requirements for financial instruments measured at amortized cost.</li> </ul>	<ul> <li>The Association is currently evaluating any impacts to the financial statements. The Association's implementation efforts include the identification of securities within the scope of the guidance, the evaluation of the measurement alternative available for equity securities without a readily determinable fair value, and the related impact to accounting policies, presentation, and disclosures.</li> <li>Any investments in nonmarketable equity investments accounted for under the cost method of accounting (except for other Farm Credit Institution stock) will be accounted for either at fair value with unrealized gains and losses reflected in earnings or, if elected, using an alternative method. The alternative method is similar to the cost method of accounting, except that the carrying value is adjusted (through earnings) for subsequent observable transactions in the same or similar investment. The Association is evaluating which method will be applied to these nonmarketable equity investments.</li> <li>Additionally, for purposes of disclosing the fair value of loans carried at amortized cost, the Association is evaluating valuation methods to determine the necessary changes to conform to an "exit price" notion as required by the Standard. Accordingly, the fair value amounts disclosed for such loans may change upon adoption.</li> <li>The Association expects to adopt the guidance in first quarter 2018 with a cumulative-effect adjustment to retained earnings as of the beginning of the year of adoption, except for changes related to nonmarketable equity investments.</li> </ul>

ASU 2014-09 - Revenue from	Requires that revenue from contracts with	• The Association's revenue is the sum of net interest income and
Contracts With Customers (Topic	customers be recognized upon transfer of control of	noninterest income. The scope of the guidance explicitly
606) and subsequent related	a good or service, and transfers of nonfinancial	excludes net interest income as well as many other revenues for
Updates	assets, in an amount equaling the consideration	financial assets and liabilities including loans, leases, securities,
	expected to be received.	and derivatives. Accordingly, the majority of the Association's
	Changes the accounting for certain contract costs,	revenues will not be affected.
	including whether they may be offset against	The Association is performing an assessment of revenue
	revenue in the Statements of Income, and requires	contracts as well as working with industry participants on matters
	additional disclosures about revenue and contract	of interpretation and application. Accounting policies will not
	costs.	change materially since the principles of revenue recognition
	• May be adopted using a full retrospective approach	from the Update are largely consistent with existing guidance and
	or a modified, cumulative-effect approach wherein	current practices. The Association has not identified material
	the guidance is applied only to existing contracts as	changes to the timing or amount of revenue recognition.
	of the date of initial application, and to new	The Association expects a minor change to the presentation of
	contracts transacted after that date.	costs for certain underwriting activities which will be presented
		in expenses rather than the current presentation against the
		related revenues. The Association will provide qualitative
		disclosures of performance obligations related to revenue
		recognition and will continue to evaluate disaggregation for
		significant categories of revenue in the scope of the guidance.
		The Association expects to adopt the guidance in first quarter
		2018 using the modified retrospective method with a cumulative-
		effect adjustment to opening retained earnings.

**Note**: The Association obtains funding from AgFirst Farm Credit Bank (the Bank). The Association is materially affected and shareholder investment could be materially affected by the financial condition and results of operations of the Bank. Copies of the Bank's Annual and Quarterly Reports are on the AgFirst website, *www.agfirst.com* or may be obtained at no charge by calling 1-800-845-1745, extension 2764, or writing Matthew Miller, AgFirst Farm Credit Bank, P.O. Box 1499, Columbia, SC 29202.

Copies of the Association's Quarterly and Annual Reports are available on the Association's website, www.agcredit.net, or may be obtained upon request free of charge by calling 1-800-837-3678, extension 1023, or writing Daniel Ebert, Chief Financial Officer, AgCredit, ACA, 610 W Lytle Street, Fostoria, OH 44830. The Association prepares an electronic version of the Quarterly Report within 40 days after the end of each fiscal quarter, except that no report need be prepared for the fiscal quarter that coincides with the end of the fiscal year of the Association.

# AgCredit Agricultural Credit Association Consolidated Balance Sheets

Investment securities: Held to maturity (fair value of \$12,379 and \$12,727, respectively) <b>12,116</b>	(audited) \$ 5,148 12,720 1,796,515
Cash\$ 2,922Investment securities: Held to maturity (fair value of \$12,379 and \$12,727, respectively)12,116	12,720 1,796,515
Investment securities: Held to maturity (fair value of \$12,379 and \$12,727, respectively) <b>12,116</b>	12,720 1,796,515
Held to maturity (fair value of \$12,379 and \$12,727, respectively)12,116	1,796,515
	1,796,515
1914 (52	
Loans 1,814,653	( <b>1 a 1 b i i i i i i i i i i</b>
Allowance for loan losses (12,111)	(13,484)
Net loans 1,802,542	1,783,031
Accrued interest receivable 35,722	25,300
Investments in other Farm Credit institutions 20,779	20,747
Premises and equipment, net 7,938	7,969
Accounts receivable 9,664	21,349
Other assets 3,631	4,796
Total assets \$ 1,895,314	\$ 1,881,060
Liabilities	
Notes payable to AgFirst Farm Credit Bank \$ 1,551,215	\$ 1,551,034
Accrued interest payable 3,433	3,134
Patronage refunds payable 99	19,104
Accounts payable 1,473	2,090
Advanced conditional payments 3,345	484
Other liabilities 15,242	11,269
Total liabilities 1,574,807	1,587,115
Commitments and contingencies (Note 7)	
Members' Equity	
Capital stock and participation certificates 19,727	19,661
Retained earnings	
Allocated 191,831	197,649
Unallocated 108,949	76,635
Total members' equity 320,507	293,945
Total liabilities and members' equity \$ 1,895,314	\$ 1,881,060

The accompanying notes are an integral part of these consolidated financial statements.

## AgCredit Agricultural Credit Association Consolidated Statements of Comprehensive Income

(unaudited)

(dollars in thousands)		ree months otember 30, 2016	For the nine months ended September 30, 2017 2016					
Interest Income Loans Investments	\$ 22,651 170	\$ 20,914 373	\$ 65,774 518	\$ 61,357 879				
Total interest income	22,821	21,287	66,292	62,236				
Interest Expense Notes payable to AgFirst Farm Credit Bank	10,357	9,113	29,598	26,921				
Net interest income Provision for (reversal of allowance for) loan losses	12,464 (150)	12,174 (84)	36,694 (1,270)	35,315 (862)				
Net interest income after provision for (reversal of allowance for) loan losses	12,614	12,258	37,964	36,177				
Noninterest Income Loan fees Fees for financially related services Patronage refunds from other Farm Credit institutions Gains (losses) on sales of premises and equipment, net Gains (losses) on other transactions Other noninterest income	115 112 3,243 2 2 8	223 105 3,046 (2) 2 11	334 147 9,693 2 9 28	526 138 9,084 1 4 28				
Total noninterest income	3,482	3,385	10,213	9,781				
Noninterest Expense Salaries and employee benefits Occupancy and equipment Insurance Fund premiums Guarantee fees (Gains) losses on other property owned, net Other operating expenses	3,315 254 415 190  987	3,127 225 475 198  1,044	10,284 846 1,213 921  2,543	9,765 772 1,289 760 6 2,755				
Total noninterest expense	5,161	5,069	15,807	15,347				
Income before income taxes Provision (benefit) for income taxes	10,935	10,574 (3)	32,370 4	30,611 (3)				
Net income	10,935	10,577	32,366	30,614				
Other comprehensive income			_					
Comprehensive income	\$ 10,935	\$ 10,577	\$ 32,366	\$ 30,614				

The accompanying notes are an integral part of these consolidated financial statements.

## AgCredit Agricultural Credit Association Consolidated Statements of Changes in Members' Equity

(unaudited)

	Capital Stock and Posticiantion –					Retained Earnings				
(dollars in thousands)	Participation Certificates			Allocated		nallocated	Members' Equity			
Balance at December 31, 2015	\$	19,505	\$	177,063	\$	72,324	\$ 268,892			
Comprehensive income	Ψ	17,505	Ψ	177,005	Ψ	30,614	\$ 200,092 30,614			
Capital stock/participation						, -				
certificates issued/(retired), net		245					245			
Dividends declared/paid						(138)	(138)			
Retained earnings retired				(5,483)			(5,483)			
Patronage distribution adjustment				(130)		130				
Balance at September 30, 2016	\$	19,750	\$	171,450	\$	102,930	\$ 294,130			
Balance at December 31, 2016 Comprehensive income	\$	19,661	\$	197,649	\$	76,635 32,366	\$ 293,945 32,366			
Capital stock/participation certificates issued/(retired), net		66					66			
Dividends declared/paid						(137)	(137)			
Retained earnings retired				(5,732)			(5,732)			
Patronage distribution adjustment				(86)		85	(1)			
Balance at September 30, 2017	\$	19,727	\$	191,831	\$	108,949	\$ 320,507			

The accompanying notes are an integral part of these consolidated financial statements.

## AgCredit Agricultural Credit Association Notes to the Consolidated Financial Statements

(dollars in thousands, except as noted) (unaudited)

## Note 1 — Organization, Significant Accounting Policies, and Recently Issued Accounting Pronouncements

#### Organization

The accompanying financial statements include the accounts of AgCredit Agricultural Credit Association and its Production Credit Association (PCA) and Federal Land Credit Association (FLCA) subsidiaries (collectively, the Association). A description of the organization and operations, the significant accounting policies followed, and the financial condition and results of operations for the Association as of and for the year ended December 31, 2016, are contained in the 2016 Annual Report to Shareholders. These unaudited interim consolidated financial statements should be read in conjunction with the latest Annual Report to Shareholders.

#### **Basis of Presentation**

In the opinion of management, the accompanying consolidated financial statements contain all adjustments necessary for a fair statement of results for the periods presented. These adjustments are of a normal recurring nature, unless otherwise disclosed.

Certain amounts in the prior period's consolidated financial statements may have been reclassified to conform to the current period presentation. Such reclassifications had no effect on the prior period net income or total capital as previously reported.

The results of any interim period are not necessarily indicative of those to be expected for a full year.

#### Significant Accounting Policies

The Association's accounting and reporting policies conform with U.S. generally accepted accounting principles (GAAP) and practices in the financial services industry. To prepare the financial statements in conformity with GAAP, management must make estimates based on assumptions about future economic and market conditions (for example, unemployment, market liquidity, real estate prices, etc.) that affect the reported amounts of assets and liabilities at the date of the financial statements, income and expenses during the reporting period, and the related disclosures. Although these estimates contemplate current conditions and expectations of change in the future, it is reasonably possible that actual conditions may be different than anticipated, which could materially affect results of operations and financial condition.

Management has made significant estimates in several areas, including loans and allowance for loan losses (Note 2, *Loans and Allowance for Loan Losses*), investment securities and

other-than-temporary impairment (Note 3, *Investments*), and financial instruments (Note 5, *Fair Value Measurement*). Actual results could differ from those estimates.

For further details of significant accounting policies, see Note 2, *Summary of Significant Accounting Policies*, from the latest Annual Report.

### Accounting Standards Updates (ASUs) Issued During the Period

The following ASUs were issued by the Financial Accounting Standards Board (FASB) since the most recent Annual Report: For the first three bullets, the Association is in the process of evaluating what effects the guidance may have on the statements of financial condition and results of operations.

- In March 2017, the FASB issued ASU 2017-08 Receivables—Nonrefundable Fees and Other Costs (Subtopic 310-20): Premium Amortization on Purchased Callable Debt Securities. The guidance relates to certain callable debt securities and shortens the amortization period for any premium to the earliest call date. The Update will be effective for interim and annual periods beginning after December 15, 2018 for public business entities. Early adoption is permitted.
- In February 2017, the FASB issued ASU 2017-05 Other Income—Gains and Losses from the Derecognition of Nonfinancial Assets (Subtopic 610-20): Clarifying the Scope of Asset Derecognition Guidance and Accounting for Partial Sales of Nonfinancial Assets. The Update clarifies whether certain transactions are within the scope of the guidance on derecognition and the accounting for partial sales of nonfinancial assets, and defines the term in substance nonfinancial asset. The amendments conform the derecognition guidance on nonfinancial assets with the model for transactions in the new revenue recognition standard. The amendments will be effective for reporting periods beginning after December 15, 2017 for public business entities.
- In January 2017, the FASB issued ASU 2017-03 Accounting Changes and Error Corrections (Topic 250) and Investments—Equity Method and Joint Ventures (Topic 323): Amendments to SEC Paragraphs Pursuant to Staff Announcements at the September 22, 2016 and November 17, 2016 EITF Meetings (SEC Update). The ASU incorporates recent

SEC guidance about disclosing, under SEC SAB Topic 11.M, the effect on financial statements of adopting the revenue, leases, and credit losses standards. The Update was effective upon issuance. Application of this guidance is not expected to have a material impact on the Association's financial condition or results of operations.

#### ASUs Pending Effective Date

For a detailed description of the ASUs below, see the latest Annual Report.

Potential effects of ASUs issued in previous periods are listed in the following bullets. For the first five bullets, the Association is in the process of evaluating what effects the guidance may have on the statements of financial condition and results of operations.

- 2017-01 Business Combinations (Topic 805): Clarifying the Definition of a Business. In January, 2017, the FASB issued this update to provide a more robust framework to use in determining when a set of assets and activities is a business. It supports more consistency in applying the guidance, reduces the costs of application, and makes the definition of a business more operable. For public business entities, the ASU is effective for annual periods beginning after December 15, 2017, including interim periods within those periods. The amendments should be applied prospectively.
- 2016-16 Income Taxes (Topic 740) Intra-Entity Transfers of Assets Other Than Inventory: In October, 2016, the FASB issued this Update that requires an entity to recognize the income tax consequences of an intra-entity transfer of an asset other than inventory when the transfer occurs. For public business entities, the amendments are effective, on a modified retrospective basis, for annual reporting periods beginning after December 15, 2017, including interim reporting periods within those annual reporting periods.
- 2016-13 Financial Instruments Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments: In June 2016, the FASB issued this Update to improve financial reporting by requiring timelier recording of credit losses on financial instruments. It requires an organization to measure all expected credit losses for financial assets held at the reporting date. Financial institutions and other organizations will use forward-looking information to better estimate their credit losses. Additionally, the ASU amends the accounting for credit losses on available-for-sale debt securities and purchased financial assets with credit deterioration. For public companies that are not SEC filers, it will take effect for fiscal years beginning after December 15, 2020,

and interim periods within those fiscal years. Early application will be permitted for all organizations for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2018.

- 2016-02 Leases (Topic 842): In February, 2016, the FASB issued this Update which requires organizations that lease assets to recognize on the balance sheet the assets and liabilities for the rights and obligations created by those leases. Leases will be classified as either finance leases or operating leases. This distinction will be relevant for the pattern of expense recognition in the income statement. The amendments will be effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years for public business entities. Early adoption is permitted.
- 2016-01 Financial Instruments Overall (Subtopic 825-10) Recognition and Measurement of Financial Assets and Financial Liabilities: In January, 2016, the FASB issued this Update, which is intended to improve the recognition and measurement of financial instruments. The new guidance makes targeted improvements to existing GAAP. The ASU will be effective for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years for public business entities.
- 2014-09 Revenue from Contracts with Customers (Topic 606): In May 2014, the FASB issued this guidance to change the recognition of revenue from contracts with customers. The core principle of the new guidance is that an entity should recognize revenue to reflect the transfer of goods and services to customers in an amount equal to the consideration the entity receives or expects to receive. This guidance also includes expanded disclosure requirements that result in an entity providing users of financial statements with comprehensive information about the nature, amount, timing, and uncertainty of revenue and cash flows arising from the entity's contracts with customers. Based on input received from stakeholders, the FASB has issued several additional Updates that generally provide clarifying guidance where there was the potential for diversity in practice, or address the cost and complexity of applying Topic 606. The guidance and all related updates will be effective for reporting periods beginning after December 15, 2017 for public business entities. Early application is not permitted. The amendments are to be applied retrospectively. The Association has identified ancillary revenues that will be affected by this Update. However, because financial instruments are not within the scope of the guidance, it is expected that adoption will not have a material impact on the Association's financial condition or results of operations, but may result in additional disclosures.

#### Accounting Standards Effective During the Period

There were no changes in the accounting principles applied from the latest Annual Report, other than any discussed below.

No recently adopted accounting guidance issued by the FASB had a significant effect on the current period reporting. See the most recent Annual Report for a detailed description of each of the standards below:

2016-15 Statement of Cash Flows (Topic 230) -Classification of Certain Cash Receipts and Cash Payments (a consensus of the Emerging Issues Task Force): In August, 2016, the FASB issued this Update to eliminate diversity in practice in how certain cash receipts and cash payments are presented and classified in the statement of cash flows. The Update addresses eight specific cash flow issues with the objective of reducing existing diversity in practice. The amendments are effective for public business entities for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. Early adoption is permitted, including adoption in an interim period. An entity that elects early adoption must adopt all of the amendments in the same period. The amendments are to be applied using a retrospective transition method to each period presented. The Association elected retrospective early adoption of this guidance. The criteria of the standard

were not significantly different from the Association's policy in place at adoption. Application of the guidance had no impact on the Association's Statements of Cash Flows.

#### Note 2 — Loans and Allowance for Loan Losses

The Association maintains an allowance for loan losses at a level considered adequate by management to provide for probable and estimable losses inherent in the loan portfolio as of the report date. The allowance for loan losses is increased through provisions for loan losses and loan recoveries and is decreased through loan charge-offs and allowance reversals. A review of individual loans in each respective portfolio is performed periodically to determine the appropriateness of risk ratings and to ensure loss exposure to the Association has been identified. See Note 3, *Loans and Allowance for Loan Losses*, from the latest Annual Report for further discussion.

Credit risk arises from the potential inability of an obligor to meet its repayment obligation. The Association manages credit risk associated with lending activities through an assessment of the credit risk profile of an individual obligor. The Association sets its own underwriting standards and lending policies that provide direction to loan officers and are approved by the Board of Directors.

A summary of loans outstanding at period end follows:

	S	eptember 30, 2017	December 31, 2016	
Real estate mortgage	\$	1,070,936	\$	1,018,631
Production and intermediate-term		568,614		610,584
Loans to cooperatives		382		382
Processing and marketing		30,753		24,410
Farm-related business		20,067		16,951
Communication		2,269		2,409
Rural residential real estate		120,525		121,788
Lease receivables		1,107		1,360
Total loans	\$	1,814,653	\$	1,796,515

A substantial portion of the Association's lending activities is collateralized, and exposure to credit loss associated with lending activities is reduced accordingly.

The Association may purchase or sell participation interests with other parties in order to diversify risk, manage loan volume, and comply with Farm Credit Administration (FCA) regulations. The following tables present the principal balance of participation loans at periods ended:

	September 30, 2017																	
		Within Agl	First l	District	W	ithin Farm	Credi	it System	Ou	ıtside Farm	Cred	it System	Total					
	Participations Purchased		Par	Participations Sold		Participations Par Purchased		· · · · · · · · · · · · · · · · · · ·		·· · · <b>·</b>		icipations rchased	Par	ticipations Sold		ticipations urchased	Paı	ticipations Sold
Real estate mortgage	\$	6,188	\$	59,196	\$	-	\$	_	\$	7,714	\$	-	\$	13,902	\$	59,196		
Production and intermediate-term		19,882		139,714		90		360		1,700		_		21,672		140,074		
Loans to cooperatives		382		_		_		_		_		_		382		_		
Processing and marketing		17,334		2,811		-		4,850		_		-		17,334		7,661		
Communication		2,274		_		_		_		_		_		2,274		_		
Total	\$	46,060	\$	201,721	\$	90	\$	5,210	\$	9,414	\$	_	\$	55,564	\$	206,931		

								December	r 31, 2(	)16					
	,	Within AgI	First I	District	Wit	hin Farm	Credi	t System	Ou	tside Farm	Credit	System	To	tal	
		icipations rchased	Par	ticipations Sold		cipations chased	Par	ticipations Sold		icipations rchased		cipations Sold	icipations rchased	Par	ticipations Sold
Real estate mortgage Production and intermediate-term Loans to cooperatives Processing and marketing Communication	\$	5,924 15,457 383 14,731 2,415	\$	56,217 157,614 - 1,637 -	\$		\$	702 - - -	\$	1,275 3,085 - -	\$		\$ 7,199 18,718 383 14,731 2,415	\$	56,217 158,316 
Total	\$	38,910	\$	215,468	\$	176	\$	702	\$	4,360	\$	_	\$ 43,446	\$	216,170

A significant source of liquidity for the Association is the repayments of loans. The following table presents the contractual maturity distribution of loans by loan type at the latest period end:

		Septemb	er 30	, 2017	
	 Due less than 1 year	Due 1 through 5 years		Due after 5 years	Total
Real estate mortgage	\$ 5,008	\$ 55,462	\$	1,010,466	\$ 1,070,936
Production and intermediate-term	216,831	239,837		111,946	568,614
Loans to cooperatives	_	382		-	382
Processing and marketing	794	15,402		14,557	30,753
Farm-related business	7,912	3,011		9,144	20,067
Communication	_	2,269		-	2,269
Rural residential real estate	244	3,516		116,765	120,525
Lease receivables	207	797		103	1,107
Total loans	\$ 230,996	\$ 320,676	\$	1,262,981	\$ 1,814,653
Percentage	 12.73%	17.67%		69.60%	100.00%

The recorded investment in a receivable is the face amount increased or decreased by applicable accrued interest, unamortized premium, discount, finance charges, or acquisition costs and may also reflect a previous direct write-down of the investment.

The following table shows the recorded investment of loans, classified under the FCA Uniform Loan Classification System, as a percentage of the recorded investment of total loans by loan type as of:

	September 30, 2017	December 31, 2016		September 30, 2017	December 31, 2016
Real estate mortgage:			Communication:		
Acceptable	95.59%	97.57%	Acceptable	100.00%	100.00%
OAEM	1.38	1.38	OAEM	_	_
Substandard/doubtful/loss	3.03	1.05	Substandard/doubtful/loss	_	_
	100.00%	100.00%		100.00%	100.00%
Production and intermediate-term:			Rural residential real estate:		
Acceptable	89.43%	93.28%	Acceptable	93.52%	93.03%
OAEM	4.36	4.95	OAEM	5.40	6.25
Substandard/doubtful/loss	6.21	1.77	Substandard/doubtful/loss	1.08	0.72
	100.00%	100.00%		100.00%	100.00%
Loans to cooperatives			Lease receivables:		
Acceptable	100.00%	100.00%	Acceptable	100.00%	100.00%
OAEM	_	_	OAEM	-	-
Substandard/doubtful/loss	-	-	Substandard/doubtful/loss	_	_
	100.00%	100.00%		100.00%	100.00%
Processing and marketing			Total loans:		
Acceptable	100.00%	100.00%	Acceptable	93.52%	95.86%
OAEM	_	_	OAEM	2.66	2.88
Substandard/doubtful/loss	-	-	Substandard/doubtful/loss	3.82	1.26
	100.00%	100.00%		100.00%	100.00%
Farm-related business					
Acceptable	88.02%	98.92%			
O LEN	11.24	0.1.6			

0.16

0.92

100.00%

11.26

0.72

100.00%

OAEM

Substandard/doubtful/loss

The following tables provide an aging analysis of the recorded investment of past due loans as of:

				Sej	oteml	ber 30, 2017				
	Through Days Past Due	90	Days or More Past Due	Total Past Due		ot Past Due or ss Than 30 Days Past Due	r	Total Loans	90 1	corded Investment Days or More Past ue and Accruing Interest
Real estate mortgage	\$ 3,702	\$	754	\$ 4,456	\$	1,090,507	\$	1,094,963	\$	734
Production and intermediate-term	1,664		1,003	2,667		576,818		579,485		-
Loans to cooperatives	_		_	-		382		382		-
Processing and marketing	_		_	-		30,820		30,820		-
Farm-related business	-		-	-		20,293		20,293		-
Communication	-		-	-		2,273		2,273		-
Rural residential real estate	218		74	292		120,641		120,933		-
Lease receivables	_		-	_		1,107		1,107		-
Total	\$ 5,584	\$	1,831	\$ 7,415	\$	1,842,841	\$	1,850,256	\$	734

				De	ceml	per 31, 2016			
	Fhrough Days Past Due	90	Days or More Past Due	Total Past Due		ot Past Due or ss Than 30 Days Past Due	Total Loans	90 1	corded Investment Days or More Past ue and Accruing Interest
Real estate mortgage	\$ 1,472	\$	194	\$ 1,666	\$	1,032,973	\$ 1,034,639	\$	-
Production and intermediate-term	1,754		417	2,171		617,096	619,267		-
Loans to cooperatives	_		-	_		382	382		-
Processing and marketing	_		-	_		24,446	24,446		-
Farm-related business	22		-	22		17,067	17,089		-
Communication	-		-	-		2,410	2,410		-
Rural residential real estate	358		-	358		121,791	122,149		-
Lease receivables	-		-	-		1,360	1,360		-
Total	\$ 3,606	\$	611	\$ 4,217	\$	1,817,525	\$ 1,821,742	\$	-

Nonperforming assets (including related accrued interest as applicable) and related credit quality statistics at period end were as follows:

	Septem	ber 30, 2017	Decem	ber 31, 2016
Nonaccrual loans:				
Real estate mortgage	\$	1,271	\$	285
Production and intermediate-term		2,173		526
Rural residential real estate		121		-
Total	\$	3,565	\$	811
Accruing restructured loans:				
Real estate mortgage	\$	321	\$	320
Production and intermediate-term		7,029		7,521
Total	\$	7,350	\$	7,841
Accruing loans 90 days or more past due:				
Real estate mortgage	\$	734	\$	-
Total	\$	734	\$	_
Total nonperforming loans Other property owned	\$	11,649	\$	8,652
Total nonperforming assets	\$	11,649	\$	8,652
Nonaccrual loans as a percentage of total loans Nonperforming assets as a percentage of total		0.20%		0.05%
loans and other property owned		0.64%		0.48%
Nonperforming assets as a percentage of capital		3.63%		2.94%

The following table presents information related to the recorded investment of impaired loans at period end. Impaired loans are loans for which it is probable that all principal and interest will not be collected according to the contractual terms of the loan.

	Ser	otember 30, 2017	De	cember 31, 2016
Impaired nonaccrual loans:				
Current as to principal and interest	\$	2,252	\$	141
Past due		1,313		670
Total	\$	3,565	\$	811
Impaired accrual loans:				
Restructured	\$	7,350	\$	7,841
90 days or more past due		734		-
Total	\$	8,084	\$	7,841
Total impaired loans	\$	11,649	\$	8,652
Additional commitments to lend	\$	3	\$	-

The following tables present additional impaired loan information at period end. Unpaid principal balance represents the contractual principal balance of the loan.

		Se	pten	ıber 30, 20	17				rter End 1ber 30,				onths Endoer 30, 20	
Impaired loans:		ecorded vestment	Р	Unpaid rincipal Balance		elated owance	In	verage npaired Loans	Reco	est Income gnized on red Loans	In	verage paired Loans	Recog	st Income gnized on red Loans
With a related allowance for credi	t losse	es:												
Production and intermediate-term	\$	567	\$	573	\$	525	\$	631	\$	14	\$	595	\$	44
Total	\$	567	\$	573	\$	525	\$	631	\$	14	\$	595	\$	44
With no related allowance for cree	dit los	ses:												
Real estate mortgage	\$	2,326	\$	2,364	\$	_	\$	2,591	\$	59	\$	2,440	\$	179
Production and intermediate-term		8,635		18,858		-		9,619		219		9,057		662
Rural residential real estate		121		122		-		135		3		127		9
Total	\$	11,082	\$	21,344	\$	-	\$	12,345	\$	281	\$	11,624	\$	850
Total:														
Real estate mortgage	\$	2,326	\$	2,364	\$	_	\$	2,591	\$	59	\$	2,440	\$	179
Production and intermediate-term		9,202		19,431		525		10,250		233		9,652		706
Rural residential real estate		121		122		_		135		3		127		9
Total	\$	11,649	\$	21,917	\$	525	\$	12,976	\$	295	\$	12,219	\$	894

		D	ecem	ber 31, 20	16		Ye	ar Ended l	Decembe	r 31, 2016
Impaired loans:		corded estment	Р	Unpaid rincipal Balance		elated	In	verage npaired Loans	Reco	st Income gnized on red Loans
With a related allowance for credit	losses:									
Production and intermediate-term	\$	405	\$	400	\$	310	\$	526	\$	51
Total	\$	405	\$	400	\$	310	\$	526	\$	51
With no related allowance for credi	t losses:									
Real estate mortgage	\$	605	\$	689	\$	-	\$	786	\$	76
Production and intermediate-term		7,642		17,799		_		9,925		961
Farm-related business		-		196		_		-		_
Total	\$	8,247	\$	18,684	\$	-	\$	10,711	\$	1,037
Total:										
Real estate mortgage	\$	605	\$	689	\$	_	\$	786	\$	76
Production and intermediate-term		8,047		18,199		310		10,451		1,012
Farm-related business		-		196		-		-		-
Total	\$	8,652	\$	19,084	\$	310	\$	11,237	\$	1,088

A summary of changes in the allowance for loan losses and recorded investment in loans for each reporting period follows.

		eal Estate Mortgage		duction and ermediate- term	Ag	gribusiness*	Co	ommunication		Rural esidential eal Estate		Lease ceivables	C	Other		Total
Activity related to the allowance	e for (	credit losses:														
Balance at June 30, 2017	\$	2,566	\$	8,841	\$	323	\$	11	\$	559	\$	3	\$	-	\$	12,303
Charge-offs		-		(42)		-		-		-		-		-		(42)
Recoveries		-		-		-		-		-		-		-		-
Provision for loan losses		(27)		(156)		43		(1)		(8)		(1)		-		(150)
Balance at September 30, 2017	\$	2,539	\$	8,643	\$	366	\$	10	\$	551	\$	2	\$	-	\$	12,111
Balance at December 31, 2016	\$	2,550	\$	10.140	\$	220	\$	10	\$	561	\$	3	\$	_	\$	13.484
Charge-offs	Ψ	2,550	Ψ	(254)	Ψ		Ψ		Ψ		φ	_	Ψ	_	Ψ	(254)
Recoveries		_		151		_		_		_		_		_		151
Provision for loan losses		(11)		(1,394)		146		_		(10)		(1)		_		(1,270)
Balance at September 30, 2017	\$	2,539	\$	8,643	\$	366	\$	10	\$	551	\$	2	\$	_	\$	12,111
-		,		,												<i>.</i>
Balance at June 30, 2016	\$	2,854	\$	9,203	\$	435	\$	11	\$	551	\$	3	\$	-	\$	13,057
Charge-offs		-		(1)		-		-		-		-		_		(1)
Recoveries		_		_		-		-		_		-		-		-
Provision for loan losses	-	(216)	<i><b>^</b></i>	113	<b></b>	-	<i>ф</i>	(1)	<b></b>	20	<i>ф</i>	-	<i>^</i>	-	<b></b>	(84)
Balance at September 30, 2016	\$	2,638	\$	9,315	\$	435	\$	10	\$	571	\$	3	\$	-	\$	12,972
Balance at December 31, 2015	\$	2,583	\$	10,319	\$	384	\$	11	\$	554	\$	4	\$	3	\$	13,858
Charge-offs		_		(24)		_		_		_		_		_		(24)
Recoveries		_		_		_		_		_		_		-		-
Provision for loan losses		55		(980)		51		(1)		17		(1)		(3)		(862)
Balance at September 30, 2016	\$	2,638	\$	9,315	\$	435	\$	10	\$	571	\$	3	\$	_	\$	12,972
Allowanas on loons avaluated f		ainmante														
Allowance on loans evaluated for Individually	эг шц \$		\$	525	\$	_	\$	_	\$	_	\$	_	\$	_	\$	525
Collectively	¢.	2,539	φ	8,118	φ	366	φ	10	φ	551	φ	2	φ	_	φ	11,586
Balance at September 30, 2017	\$	2,539	\$	8,643	\$	366	\$	10	\$	551	\$	2	\$	_	\$	12,111
Balance at September 50, 2017	φ	2,557	Ψ	0,045	Ψ	500	Ψ	10	Ψ	551	Ψ	2	Ψ		ψ	12,111
Individually	\$	_	\$	310	\$	-	\$	-	\$	_	\$	-	\$	_	\$	310
Collectively		2,550		9,830		220		10		561		3		-		13,174
Balance at December 31, 2016	\$	2,550	\$	10,140	\$	220	\$	10	\$	561	\$	3	\$	-	\$	13,484
Recorded investment in loans e	coluo	tad for impai	mont													
Individually	varua \$	2,326	s s	• 9,202	\$	_	\$	_	\$	121	\$	_	\$	_	\$	11.649
Collectively	¢.	1,092,637	Ψ	570,283	Ψ	51,495	Ψ	2,273	Ψ	120.812	φ	1,107	Ψ	_	Ψ	1,838,607
Balance at September 30, 2017	\$	1,092,057	\$	579,485	\$	51,495	\$	2,273	\$	120,933	\$	1,107	\$	_	\$	1,850,256
Datance at September 50, 2017	<u> </u>	1,077,705	Ψ		Ψ	51,795		2,213		120,755		1,107			Ψ	1,030,230
Individually	\$	605	\$	8,047	\$	-	\$	-	\$	-	\$	-	\$	-	\$	8,652
Collectively		1,034,034		611,220		41,917		2,410		122,149		1,360		-		1,813,090
Balance at December 31, 2016	\$	1,034,639	\$	619,267	\$	41,917	\$	2,410	\$	122,149	\$	1,360	\$	-	\$	1,821,742

\*Includes the loan types; Loans to cooperatives, Processing and marketing, and Farm-related business.

A restructuring of a debt constitutes a troubled debt restructuring (TDR) if the creditor for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. The following tables present additional information about pre-modification and post-modification outstanding recorded investment and the effects of the modifications that occurred during the periods presented. There were no new TDRs that occurred during the three and nine month periods ended September 30, 2016.

		Three 1	nonths e	ended Sept	embe	er 30, 2017		
Outstanding Recorded Investment	erest essions	ncipal ressions	~	ther cessions		Total	Char	ge-offs
Pre-modification:								
Production and intermediate-term	\$ 374	\$ _	\$	-	\$	374		
Total	\$ 374	\$ -	\$	-	\$	374		
Post-modification:								
Production and intermediate-term	\$ 374	\$ -	\$	_	\$	374	\$	_
Total	\$ 374	\$ -	\$	-	\$	374	\$	-

		Nine n	nonths ei	nded Septe	ember	30, 2017		
Outstanding Recorded Investment	terest cessions	incipal cessions		ther essions		Total	Cha	rge-offs
Pre-modification:								
Real estate mortgage	\$ -	\$ 172	\$	-	\$	172		
Production and intermediate-term	374	296		-		670		
Total	\$ 374	\$ 468	\$	-	\$	842		
Post-modification:								
Real estate mortgage	\$ -	\$ 152	\$	-	\$	152	\$	-
Production and intermediate-term	374	315		-		689		(236)
Total	\$ 374	\$ 467	\$	-	\$	841	\$	(236)

Interest concessions may include interest forgiveness and interest deferment. Principal concessions may include principal forgiveness, principal deferment, and maturity extension. Other concessions may include additional compensation received which might be in the form of cash or other assets.

There were no TDRs that occurred during the previous twelve months and for which there was a subsequent payment default during periods presented. Payment default is defined as a payment that was thirty days or more past due.

The following table provides information at period end on outstanding loans restructured in troubled debt restructurings. These loans are included as impaired loans in the impaired loan table:

		Total	TDRs			Nonaccrual TDRs					
	Septen	1ber 30, 2017	Dec	ember 31, 2016	Septemb	oer 30, 2017	December 31, 2016				
Real estate mortgage	\$	466	\$	320	\$	145	\$	-			
Production and intermediate-term		7,500		7,521		471		-			
Total Loans	\$	7,966	\$	7,841	\$	616	\$	-			
Additional commitments to lend	\$	-	\$	-							

The following table presents information as of period end:

	Sep	otember 30, 2017
Carrying amount of foreclosed residential real estate properties held as a result of obtaining physical possession	\$	-
Recorded investment of consumer mortgage loans secured by residential real estate for which formal foreclosure		
proceedings are in process	\$	122

#### Note 3 — Investments

#### **Investment Securities**

The Association's investments consist of Rural America Bonds (RABs), which are private placement securities purchased under the Mission Related Investment program approved by the FCA. In its Conditions of Approval for the program, the FCA considers a RAB ineligible if its investment rating, based on the internal 14-point probability of default scale used to also grade loans, falls below 9. The FCA requires System institutions to provide notification when a security becomes ineligible. At September 30, 2017, the Association held no RABs whose credit quality had deteriorated beyond the program limits.

A summary of the amortized cost and fair value of investment securities held-to-maturity follows:

	September 30, 2017									
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Yield					
RABs	\$ 12,116	\$ 426	\$ (163)	\$ 12,379	5.40%					

		Decer	nber 31, 2016	i	
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Yield
RABs	\$ 12,720	\$ 205	\$ (198)	\$ 12,727	5.39%

A summary of the contractual maturity, amortized cost and estimated fair value of investment securities held-to-maturity follows:

	September 30, 2017							
	Ar	nortized Cost			Weighted Average Yield			
In one year or less	\$	-	\$	_	-%			
After one year through five years		1,520		1,551	5.13			
After five years through ten years		3,484		3,446	5.33			
After ten years		7,112		7,382	5.50			
Total	\$	12,116	\$	12,379	5.40%			

A portion of these investments has contractual maturities in excess of ten years. However, expected maturities for these types of securities can differ from contractual maturities because borrowers may have the right to prepay obligations with or without prepayment penalties.

An investment is considered impaired if its fair value is less than its cost. The following tables show the fair value and gross unrealized losses for investments that were in a continuous unrealized loss position aggregated by investment category at each reporting period. A continuous unrealized loss position for an investment is measured from the date the impairment was first identified.

_	ess than Months	12 Months or Greater					
Fair Value	Unrealized Losses	Fair Value	Unrealized Losses				
\$ 3,446	\$ (38)	\$ 878	\$ (125)				

RABs

		Decemb	er 31, 2016	
		ss than Months		Months Greater
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
RABs	\$ 3,640	\$ (74)	\$ 894	\$ (124)

The recording of an impairment is predicated on: (1) whether or not management intends to sell the security, (2) whether it is more likely than not that management would be required to sell the security before recovering its costs, and (3) whether management expects to recover the security's entire amortized cost basis (even if there is no intention to sell). If the Association intends to sell the security or it is more likely than not that it would be required to sell the security, the impairment loss equals the full difference between amortized cost and fair value of the security. When the Association does not intend to sell securities in an unrealized loss position and it is not more likely than not that it would be required to sell the securities, other-than-temporary impairment loss is separated into credit loss and non-credit loss. Credit loss is defined as the shortfall of the present value of the cash flows expected to be collected in relation to the amortized cost basis.

The Association performs periodic credit reviews, including other-than-temporary impairment analyses, on its investment securities portfolio. The objective is to quantify future possible loss of principal or interest due on securities in the portfolio. Factors considered in determining whether an impairment is other-than-temporary include among others: (1) the length of time and the extent to which the fair value is less than cost, (2) adverse conditions specifically related to the industry, (3) geographic area and the condition of the underlying collateral, (4) payment structure of the security, (5) ratings by rating agencies, (6) the credit worthiness of bond insurers, and (7) volatility of the fair value changes.

The Association uses the present value of cash flows expected to be collected from each debt security to determine the amount of credit loss. This technique requires assumptions related to the underlying collateral, including default rates, amount and timing of prepayments, and loss severity. Assumptions can vary widely from security to security and are influenced by such factors as loan interest rate, geographical location of the borrower, borrower characteristics, and collateral type.

Significant inputs used to estimate the amount of credit loss include, but are not limited to, performance indicators of the underlying assets in the security (including default rates, delinquency rates, and percentage of nonperforming assets), loan-to-collateral value ratios, third-party guarantees, current levels of subordination, vintage, geographic concentration, and credit ratings. The Association may obtain assumptions for the default rate, prepayment rate, and loss severity rate from an independent third party, or generate the assumptions internally.

The Association has not recognized any credit losses as any impairments were deemed temporary and resulted from noncredit related factors. The Association has the ability and intent to hold these temporarily impaired investments until a recovery of unrealized losses occurs, which may be at maturity, and at this time expects to collect the full principal amount and interest due on these securities, especially after considering credit enhancements.

#### Investments in Other Farm Credit Institutions

The Association is required to maintain ownership in AgFirst Farm Credit Bank (AgFirst or the Bank) of Class B and Class C stock as determined by the Bank. The Bank may require additional capital contributions to maintain its capital requirements. The Association owned 8.03 percent of the issued stock of the Bank as of September 30, 2017 net of any reciprocal investment. As of that date, the Bank's assets totaled \$32.1 billion and shareholders' equity totaled \$2.5 billion. The Bank's earnings were \$247 million for the first nine months of 2017. In addition, the Association held investments of \$390 related to other Farm Credit institutions.

#### Note 4 — Debt

#### Notes Payable to AgFirst Farm Credit Bank

The Association's indebtedness to the Bank represents borrowings by the Association to fund its earning assets. This indebtedness is collateralized by a pledge of substantially all of the Association's assets. The contractual terms of the revolving line of credit are contained in the General Financing Agreement (GFA). The GFA also defines Association performance criteria for borrowing from the Bank, which includes borrowing base margin, earnings and capital covenants, among others.

#### Note 5 — Fair Value Measurement

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability in an orderly transaction between market participants in the principal or most advantageous market for the asset or liability.

Accounting guidance establishes a hierarchy for disclosure of fair value measurements to maximize the use of observable inputs, that is, inputs that reflect the assumptions market participants would use in pricing an asset or liability based on market data obtained from sources independent of the reporting entity. The hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. A financial instrument's categorization within the hierarchy tiers is based upon the lowest level of input that is significant to the fair value measurement.

The classifications within the fair value hierarchy are as follows:

Level 1 inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets.

Level 2 inputs include quoted prices for similar assets and liabilities in active markets; quoted prices in markets that are not active; and inputs that are observable, or can be corroborated, for substantially the full term of the asset or liability.

Level 3 inputs are unobservable and supported by little or no market activity. Valuation is determined using pricing models, discounted cash flow methodologies, or similar techniques, and could include significant management judgment or estimation. Level 3 assets and liabilities also could include instruments whose price has been adjusted based on dealer quoted pricing that is different than the third-party valuation or internal model pricing.

For a complete discussion of the inputs and other assumptions considered in assigning various assets and liabilities to the fair value hierarchy levels, see the latest Annual Report to Shareholders.

There were no Level 3 assets or liabilities measured at fair value on a recurring basis for the periods presented. The Association had no transfers of assets or liabilities into or out of Level 1 or Level 2 during the periods presented.

Fair values are estimated at each period end date for assets and liabilities measured at fair value on a recurring basis. Fair values are estimated at least annually, or when information suggests a significant change in value, for assets measured at fair value on a nonrecurring basis. Other Financial Instruments are not measured at fair value in the statement of financial position, but their fair values are estimated as of each period end date. The following tables summarize the carrying amounts of these assets and liabilities at period end, and their related fair values.

	At or for the Nine Months Ended September 30, 2017										
	Total Carrying Amount		Level 1		Level 2		Level 3		Total Fair Value		Fair Value Effects On Earnings
Recurring Measurements											
Assets:											
Assets held in Trust funds	\$ 73	\$	73	\$	-	\$	-	\$	73		
Recurring Assets	\$ 73	\$	73	\$	-	\$	-	\$	73		
Liabilities:											
Recurring Liabilities	\$ -	\$	-	\$	-	\$	-	\$	-		
Nonrecurring Measurements											
Assets:											
Impaired loans	\$ 42	\$	-	\$	-	\$	42	\$	42	\$	(318)
Other property owned	-		-		-		-		-		(1)
Nonrecurring Assets	\$ 42	\$	-	\$	-	\$	42	\$	42	\$	(319)
Other Financial Instruments											
Assets:											
Cash	\$ 2,922	\$	2,922	\$	-	\$	-	\$	2,922		
Investment securities, held-to-maturity	12,116		-		-		12,379		12,379		
Loans	1,802,500		-		-		1,768,899		1,768,899		
Other Financial Assets	\$ 1,817,538	\$	2,922	\$	-	\$	1,781,278	\$	1,784,200		
Liabilities:											
Notes payable to AgFirst Farm Credit Bank	\$ 1,551,215	\$	_	\$	_	\$	1,524,011	\$	1,524,011		
Other Financial Liabilities	\$ 1,551,215	\$	_	\$	_	\$	1.524.011	\$	1,524,011		

	At or for the Year Ended December 31, 2016											
		Total Carrying Amount		Level 1		Level 2		Level 3	-	Total Fair Value		Fair Value Effects On Earnings
<b>Recurring Measurements</b>												
Assets:		-0		-0						-0		
Assets held in Trust funds	\$	78	\$	78	\$	-	\$	-	\$	78		
Recurring Assets	\$	78	\$	78	\$	-	\$	-	\$	78		
Liabilities:												
Recurring Liabilities	\$	-	\$	_	\$	_	\$	-	\$	-		
Nonrecurring Measurements												
Assets:												
Impaired loans*	\$	95	\$	_	\$	_	\$	95	\$	95	\$	(38)
Other property owned		_		_		_		_		_		(7)
Nonrecurring Assets	\$	95	\$	-	\$	-	\$	95	\$	95	\$	(45)
Other Financial Instruments												
Assets:												
Cash	\$	5,148	\$	5,148	\$	_	\$	_	\$	5,148		
Investment securities, held-to-maturity		12,720		-		_		12,727		12,727		
Loans*		1,782,936		_		_		1,738,464		1,738,464		
Other Financial Assets	\$	1,800,804	\$	5,148	\$	-	\$	1,751,191	\$	1,756,339		
Liabilities:												
Notes payable to AgFirst Farm Credit Bank	\$	1,551,034	\$	_	\$	_	\$	1,509,018	\$	1,509,018		
Other Financial Liabilities	\$	1,551,034	\$	_	\$	_	\$	1,509,018	\$	1,509,018		

\*Subsequent to the issuance of the 2016 Annual Report, management identified errors in the reporting of certain loans measured at fair value on a non-recurring basis using Level 3. Management has evaluated the impact of the errors on the disclosure in this note and concluded that individually and in the aggregate, the errors do not result in a material misstatement of the previously issued financial statements. The Level 3 fair values of impaired loans and loans reported for December 31, 2016 have been revised from the previously reported amounts of \$8,343 and \$1,730,216 to \$95 and \$1,738,464, respectively.

#### SENSITIVITY TO CHANGES IN SIGNIFICANT UNOBSERVABLE INPUTS

Discounted cash flow or similar modeling techniques are generally used to determine the recurring fair value measurements for Level 3 assets and liabilities. Use of these techniques requires determination of relevant inputs and assumptions, some of which represent significant unobservable inputs as indicated in the tables that follow. Accordingly, changes in these unobservable inputs may have a significant impact on fair value.

Certain of these unobservable inputs will (in isolation) have a directionally consistent impact on the fair value of the instrument for a given change in that input. Alternatively, the fair value of the instrument may move in an opposite direction for a given change in another input. Where multiple inputs are used within the valuation technique of an asset or liability, a change in one input in a certain direction may be offset by an opposite change in another input having a potentially muted impact to the overall fair value of that particular instrument. Additionally, a change in one unobservable input may result in a change to another unobservable input (that is, changes in certain inputs are interrelated with one another), which may counteract or magnify the fair value impact.

#### **Investment Securities**

The fair values of predominantly all Level 3 investment securities have consistent inputs, valuation techniques and correlation to changes in underlying inputs. The models used to determine fair value for these instruments use certain significant unobservable inputs within a discounted cash flow or market comparable pricing valuation technique. Such inputs generally include discount rate components including risk premiums, prepayment estimates, default estimates and loss severities.

These Level 3 assets would decrease (increase) in value based upon an increase (decrease) in discount rates, defaults, or loss severities. Conversely, the fair value of these assets would generally increase (decrease) in value if the prepayment input were to increase (decrease).

Generally, a change in the assumption used for defaults is accompanied by a directionally similar change in the risk premium component of the discount rate (specifically, the portion related to credit risk) and a directionally opposite change in the assumption used for prepayments. Unobservable inputs for loss severities do not normally increase or decrease based on movements in the other significant unobservable inputs for these Level 3 assets.

#### Inputs to Valuation Techniques

Management determines the Association's valuation policies and procedures. The Bank performs the majority of the Association's valuations, and its valuation processes are calibrated annually by an independent consultant. The fair value measurements are analyzed on a quarterly basis. For other valuations, documentation is obtained for third party information, such as pricing, and periodically evaluated alongside internal information and pricing that is available.

Quoted market prices are generally not available for the instruments presented. Accordingly fair values are based on judgments regarding anticipated cash flows, future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates involve uncertainties and matters of judgment, and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Quantitative Information about Recurring and Nonrecurring Level 3 Fair Value Measurements									
	Fair	Value	Valuation Technique(s)	Unobservable Input	Range				
Impaired loans and other property owned	\$	42	Appraisal	Income and expense	*				
				Comparable sales	*				
				Replacement costs	*				
				Comparability adjustments	*				

\* Ranges for this type of input are not useful because each collateral property is unique.

	Valuation Technique(s)	Input
Cash	Carrying Value	Par/Principal and appropriate interest yield
Loans	Discounted cash flow	Prepayment forecasts
		Probability of default
		Loss severity
Investment securities, held-to-maturity	Discounted cash flow	Prepayment rates
		Risk adjusted discount rate
Notes payable to AgFirst Farm Credit Bank	Discounted cash flow	Prepayment forecasts
		Probability of default
		Loss severity

#### Note 6 — Employee Benefit Plans

The following is a table of retirement and other postretirement benefit expenses for the Association:

	T	hree Mo Septen			Nine Months Ended September 30,				
		2017	2016	2017		2016			
Pension	\$	399	\$ 397	\$1,197	\$	1,190			
401(k)		151	139	456		424			
Other postretirement benefits		107	109	320		327			
Total	\$	657	\$ 645	\$1,973	\$	1,941			

The following is a table of retirement and other postretirement benefit contributions for the Association:

	Actual YTD Through 9/30/17		Projected Contributions For Remainder of 2017		Projected Total Contributions 2017	
Pension Other postretirement benefits	\$	127	\$	1,308 46	\$	1,308 173
Total	\$	127	\$	1,354	\$	1,481

Contributions in the above table include allocated estimates of funding for multi-employer plans in which the Association participates. These amounts may change when a total funding amount and allocation is determined by the respective Plan's Sponsor Committee. Also, market conditions could impact discount rates and return on plan assets which could change contributions necessary before the next plan measurement date of December 31, 2017.

Further details regarding employee benefit plans are contained in the 2016 Annual Report to Shareholders. As of March 31, 2017, the AgFirst Farm Credit Cash Balance Retirement Plan had been terminated and all vested benefits had been distributed to participants.

#### Note 7 — Commitments and Contingent Liabilities

From time to time, legal actions are pending against the Association in which claims for money damages are asserted. On at least a quarterly basis, the Association assesses its liabilities and contingencies in connection with outstanding legal proceedings utilizing the latest information available. While the outcome of legal proceedings is inherently uncertain, on the basis of information presently available, management, after consultation with legal counsel, is of the opinion that the ultimate liability, if any, from these actions, would not be material in relation to the financial position of the Association. Because it is not probable the Association will incur a loss or the loss is not estimable, no liability has been recorded for any claims that may be pending.

#### Note 8 — Subsequent Events

The Association evaluated subsequent events and determined that, except as described below, there were none requiring disclosure through November 8, 2017, which was the date the financial statements were issued.

On October 16, 2017, AgFirst's Board of Directors indicated an intention to declare, in December 2017, a special patronage distribution. The Association will receive between \$11,365 and \$13,637 which will be recorded as patronage refunds from other Farm Credit institutions.