# FIRST QUARTER 2024

## TABLE OF CONTENTS

Repo	ort on Internal Control Over Financial Reporting	2
Mana	agement's Discussion and Analysis of	
	Financial Condition and Results of Operations	3
Cons	olidated Financial Statements	
	Consolidated Balance Sheets	7
	Consolidated Statements of Comprehensive Income	8
	Consolidated Statements of Changes in Members' Equity	9
Note	s to the Consolidated Financial Statements	10

## **CERTIFICATION**

The undersigned certify that we have reviewed the March 31, 2024 quarterly report of AgCredit Agricultural Credit Association, that the report has been prepared under the oversight of the Audit Committee of the Board of Directors and in accordance with all applicable statutory or regulatory requirements, and that the information contained herein is true, accurate, and complete to the best of our knowledge and belief.

Brian J. Ricker

Chief Executive Officer

Logar W. Kreais

Logan W. Kreais

Chief Financial Officer

Dustin J. Sonnenberg Chairman of the Board

May 9, 2024

# Report on Internal Control Over Financial Reporting

The Association's principal executives and principal financial officers, or persons performing similar functions, are responsible for establishing and maintaining adequate internal control over financial reporting for the Association's Consolidated Financial Statements. For purposes of this report, "internal control over financial reporting" is defined as a process designed by, or under the supervision of the Association's principal executives and principal financial officers, or persons performing similar functions, and effected by its Board of Directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting information and the preparation of the Consolidated Financial Statements for external purposes in accordance with accounting principles generally accepted in the United States of America and includes those policies and procedures that:

- 1) Pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the Association,
- 2) Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial information in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures are being made only in accordance with authorizations of management and directors of the Association, and
- 3) Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Association's assets that could have a material effect on its Consolidated Financial Statements.

The Association's management has completed an assessment of the effectiveness of internal control over financial reporting as of March 31, 2024. In making the assessment, management used the framework in *Internal Control — Integrated Framework (2013)*, promulgated by the Committee of Sponsoring Organizations of the Treadway Commission, commonly referred to as the "COSO" criteria.

Based on the assessment performed, the Association's management concluded that as of March 31, 2024, the internal control over financial reporting was effective based upon the COSO criteria. Additionally, based on this assessment, the Association's management determined that there were no material changes to or weaknesses in the internal control over financial reporting as of March 31, 2024.

Brian J. Ricker

Chief Executive Officer

Logan W. Kreais

Chief Financial Officer

Logan W. Kreais

# Management's Discussion and Analysis of Financial Condition and Results of Operations

(dollars in thousands)

The following commentary reviews the financial condition and results of operations of AgCredit Agricultural Association (Association) for the three months ended March 31, 2024, with comparisons to prior periods. These comments should be read in conjunction with the accompanying financial statements, notes to the financial statements, and the 2023 Annual Report of the Association. The accompanying consolidated financial statements were prepared under the oversight of the Audit Committee of the Board of Directors.

## LOAN PORTFOLIO

The Association provides funds to farmers, rural homeowners, and farm-related businesses for financing of short and intermediate-term loans, and long-term real estate mortgage loans. The Association's loan portfolio consists predominantly of grains (primarily soybeans, corn, and wheat), livestock, and landlords, which constitute 69 percent of the entire portfolio as of March 31, 2024. The Association recognizes the commodity concentration risk exceeds normally accepted industry standards. This risk, along with the risk associated with large loans, is reduced by members' off-farm income, utilization of crop insurance, and the use of FSA, USDA, Business and Industry, SBA, and Farmer Mac loan guarantees. As of March 31, 2024, the Association had \$926,459 of guaranteed loan volume, which is 29.19 percent of loans as compared to \$835,414 of guaranteed volume or 29.56 percent of the portfolio at March 31, 2023. Loan guarantees reduce the potential of loss in the Association's loan portfolio and help to leverage the Association's capital.

The gross loan volume of the Association as of March 31, 2024, was \$3,173,653, a decrease of \$4,691 as compared to \$3,178,344 at December 31, 2023. The decrease in loan volume primarily relates to a decrease in production and intermediate (PRIT) and agribusiness partially offset by increases in real estate mortgage, other loan volume, and communications, energy, water and waste.

Net loans outstanding at March 31, 2024 was \$3,165,869, a decrease of \$5,360 as compared to \$3,171,229 at December 31, 2023. Net loans accounted for 95.33% of total assets at March 31, 2024 as compared to 95.43% at December 31, 2023.

## ASSET QUALITY AND LOAN LOSS RESERVES

There is an inherent risk in the extension of any type of credit. Portfolio credit quality continues to be maintained at an acceptable level and credit administration remains satisfactory. Nonaccrual loans increased from \$4,438 at December 31, 2023, to \$7,716 at March 31, 2024. As a percent of total loans, nonaccrual loans were 0.24% and 0.14% at March 31, 2024 and December 31, 2023, respectively.

Association management maintains an allowance for credit losses in an amount considered sufficient to absorb estimated current and expected credit losses over the financial assets expected life. The most significant component of the Association's allowance for credit losses is the allowance for loan losses. The allowance for loan losses at March 31, 2024, was \$7,784 or 0.25% of total loans compared to \$7,115 or 0.22% of total loans at December 31, 2023, and is considered by management to be adequate to cover estimated current and expected losses within the loan portfolio. See further detail on the Association's allowance for credit losses within the Association's Annual Report and discussion of significant provision for credit loss within the *Results of Operations* below.

## RESULTS OF OPERATIONS

The Association's primary source of funding is provided by AgFirst Farm Credit Bank (the Bank) in the form of notes payable. See *Funding Sources* section below for additional detail on this relationship. Prior to January 1, 2024, the rate applied to the notes payable to the Bank was intended to cover the Association's share of technology and software services provided by the Bank. Effective January 1, 2024, the Bank modified the methodology used to determine the rate applied to the Association's note payable to the Bank to exclude

the Association's share of technology and software services and began billing the Association for these services separately. This change will have a minimal effect on the Association's net income but effectively reclassifies the Association's technology and software costs paid to the Bank from interest expense to noninterest expenses. If the new methodology had been in effect during 2023, the Association would have recorded a reduction in interest expense and corresponding increase of noninterest expense of \$2,002 for the three months ended March 31, 2023 as shown in the following table.

	For the three months ended				
		March 31, 2024		March 31, 2023*	
Interest Income	\$	47,093	\$	35,504	
Interest Expense		25,333		16,737	
Net Interest Income		21,760		18,767	
Provision for (Reversal of) or Credit Losses		645		(268)	
Net Interest Income after Provision for (Reversal of) Credit Losses	\$	21,115	\$	19,035	
Noninterest Income		7,147		5,796	
Noninterest Expense		9,775		10,213	
Provision for Income Taxes		_		8	
Net Income	\$	18,487	\$	14,610	
Net Interest Margin		2.76%		2.69%	
Operating Efficiency Ratio		33.81%		41.58%	

<sup>\*</sup>reflects the pro-forma results if the revised notes payable rate methodology had been in effect during 2023

Net income for the three months ended March 31, 2024, was \$18,487, an increase of \$3,877 as compared to net income of \$14,610 for the same period ended in 2023. Major changes in the components of net income when comparing Ql 2024 to Ql 2023 are identified as follows:

- For the three months ended March 31, 2024, net interest income was \$21,760, an increase of \$4,995 as compared to \$16,765 for the same period ended in 2023. The increase in net interest income was primarily the result of the change in the rate applied to notes payable discussed above, increased rates earned on our own funds, and loan growth.
- The provision for credit losses for the three months ended March 31, 2024, was \$645, an increase of \$913 from the reversal of credit losses of \$268 for the same period ended during the prior year primarily related to the overall risk rating mix.
- Noninterest income increased \$1,351 to \$7,147 during the first three months of 2024 compared with the first three months of 2023 primarily due to the following reason:

Patronage refund from other Farm Credit institutions (patronage refunds) increased by \$1,117 primarily as a result of an increase related to higher general, participation purchased, and participation sold patronage due to increased average daily balances (ADB).

Gains (losses) on other transactions increased \$206 primarily due to gains in the NQ 401K Rabbi Trust in 2023 compared to losses during the same period in 2023.

• During the first three months of 2024, noninterest expense increased \$1,564 to \$9,775 compared with the first three months of 2023 primarily due to:

Purchases services increased by \$2,002 primarily due to the change in the rate applied to notes payable discussed above.

Occupancy and Equipment increased by \$41 due to upgrades in furniture and technology hardware.

Insurance fund premiums decreased by \$268 due to a decrease in the rate from 18 to 10 basis points partially offset by increased average volume.

Data Processing decreased by \$82 primarily due to timing of purchases.

#### **FUNDING SOURCES**

The principal source of funds for the Association is the borrowing relationship established with AgFirst Farm Credit Bank (the Bank) through a General Financing Agreement. The General Financing Agreement utilizes the Association's credit and fiscal performance as criteria for establishing a line of credit on which the Association may draw funds. The Bank advances funds to the Association in the form of notes payable. The notes payable are segmented into variable rate and fixed rate sections. The variable rate note is utilized by the Association to fund variable rate loan advances and operating funds requirements. The fixed rate note is used specifically to fund fixed rate loan advances made by the Association. The total notes payable to the Bank at March 31, 2024, was \$2,749,879 as compared to \$2,763,385 at December 31, 2023.

## **CAPITAL RESOURCES**

Total members' equity at March 31, 2024, was \$524,344, an increase of \$18,665 from a total of \$505,679 at December 31, 2023. The increase is due primarily to 2024 year-to-date earnings. Total capital stock and participation certificates were \$14,055 on March 31, 2024, compared to \$14,113 on December 31, 2023.

FCA sets minimum regulatory capital requirements with a capital conservation buffer for System banks and associations. Capital adequacy is evaluated using a number of regulatory ratios.

The following sets forth the regulatory capital ratios:

	Regulatory Minimum			
	Including Buffer*	3/31/24	12/31/23	3/31/23
Permanent Capital Ratio	7.00%	18.64%	18.74%	20.18%
Common Equity Tier 1 (CET1) Capital Ratio	7.00%	18.25%	18.42%	19.75%
Tier 1 Capital ratio	8.50%	18.25%	18.42%	19.75%
Total Regulatory Capital Ratio	10.50%	18.66%	18.78%	20.12%
Tier 1 Leverage Ratio**	5.00%	14.22%	14.39%	15.21%
Unallocated Retained Earnings (URE) and URE Equivalents	1.50%	13.96%	14.13%	14.93%

<sup>\*</sup>Include full capital conservation buffers.

If the capital ratios fall below the minimum regulatory requirements, including the buffer amounts, capital distributions (equity redemptions, dividends, and patronage) and discretionary senior executive bonuses are restricted or prohibited without prior FCA approval. For all periods presented, the Association exceeded minimum regulatory requirements for all of the ratios.

## REGULATORY MATTERS

On February 8, 2024, the FCA approved a final rule to amend its regulatory capital requirements to define and establish risk-weightings for High Volatility Commercial Real Estate (HVCRE) by assigning a 150 percent risk-weighting to such exposures, instead of the current 100 percent to reflect their increased risk characteristics. The rule further ensures comparability between FCA's risk-weightings and the federal banking regulators. The final rule excludes certain acquisition, development, and construction loans that do not present as much risk and therefore do not warrant the risk weight for HVCRE. In addition, the final rule adds an exclusion for loans originated less than \$500,000. The final rule will become effective on January 1, 2025.

On October 12, 2023, the Farm Credit Administration approved a final rule governing the Farm Credit System's service to young, beginning, and small (YBS) farmers and ranchers. The rule requires banks that fund the direct-lender associations to annually review and approve the association YBS programs. The rule also requires a direct-lender association to enhance the strategic plan of its YBS program. The strategic plan must contain specific elements that will be evaluated as part of a rating system to measure year-over-year internal progress, which would allow the Farm Credit Administration to compare the success of the direct-lender association's YBS program. The final rule became effective on February 14, 2024.

On October 5, 2023, the Farm Credit Administration approved a final rule on cyber risk management that requires each System institution to develop and implement a comprehensive, written cyber risk management program. Each institution's cyber risk plan must

<sup>\*\*</sup>The Tier 1 Leverage Ratio must include a minimum of 1.50% of URE and URE equivalents.

require the institution to take the actions to assess internal and external risk factors, identify potential system and software vulnerabilities, establish a risk management program for the risks identified, develop a cyber risk training program, set policies for managing third-party relationships, maintain robust internal controls and establish board reporting requirements. The final rule will become effective on January 1, 2025.

**Note**: The Association obtains funding from AgFirst Farm Credit Bank (the Bank). The Association is materially affected and shareholder investment could be materially affected by the financial condition and results of operations of the Bank. Copies of the Bank's Annual and Quarterly Reports are on the AgFirst website, *www.agfirst.com* or may be obtained at no charge by calling 1-800-845-1745, extension 2764, or writing Matthew Miller, AgFirst Farm Credit Bank, P.O. Box 1499, Columbia, SC 29202.

Copies of the Association's Quarterly and Annual Reports are available on the Association's website, www.agcredit.net, or may be obtained upon request free of charge by calling 1-800-837-3678, extension 1048, or writing Logan Kreais, Chief Financial Officer, AgCredit, ACA, 610 W Lytle Street, Fostoria, OH 44830. The Association prepares an electronic version of the Quarterly Report within 40 days after the end of each fiscal quarter, except that no report need be prepared for the fiscal quarter that coincides with the end of the fiscal year of the Association.

# **Consolidated Balance Sheets**

(dollars in thousands)	March 31, 2024	D	ecember 31, 2023
	(unaudited)		(audited)
Assets Cash	<b>\$</b> 1,416	\$	51
Investments in debt securities: Held to maturity	35,679		12,421
Loans Allowance for loan losses	3,173,653 (7,784)		3,178,344 (7,115)
Net loans	3,165,869		3,171,229
Loans held for sale Other investments Accrued interest receivable Equity investments in other Farm Credit institutions Premises and equipment, net Other property owned Accounts receivable Other assets	5,713 45,485 50,030 7,004 9 6,678 3,162		6,123 5,265 44,458 50,009 7,096 — 23,537 2,851
Total assets	\$ 3,321,045	\$	3,323,040
Liabilities Notes payable to AgFirst Farm Credit Bank Accrued interest payable Patronage refunds payable Accounts payable Advanced conditional payments Other liabilities	\$ 2,749,879 8,866 1,132 2,778 2,238 31,808	\$	2,763,385 9,372 26,073 3,794 2,458 12,279
Total liabilities	2,796,701		2,817,361
Commitments and contingencies (Note 5)			
Members' Equity Capital stock and participation certificates Retained earnings Allocated Unallocated	14,055 366,076 144,213		14,113 363,983 127,583
Total members' equity	524,344		505,679
Total liabilities and members' equity	\$ 3,321,045	\$	3,323,040

 $\label{thm:companying} \textit{The accompanying notes are an integral part of these consolidated financial statements}.$ 

# **Consolidated Statements of Comprehensive Income**

(unaudited)

douters in thousands)         2024         2023           Interest Income         \$ 46,782         \$ 35430           Investments         47,093         35,504           Interest Expense         25,333         18,739           Net interest income         21,760         16,565           Provision for (reversal of) allowance for credit losses         645         (268)           Net interest income after provision for (reversal of) allowance for credit losses         302         281           Very circle losses         302         281           Provision for freversal of) allowance for credit losses         302         281           Noninterest Income         302         281           Fees for financially related services         31         30           Fees for financially related services         31         30           Patronage refunds from other Farm Credit institutions         5,454         5,427           Gains (fosses) on other transactions         91         1,51           Other noninterest income         7,147         5,796           Noninterest Expense         5,022         5,81           Cocupancy and equipment         355         5,181           Insurance Fund premiums         37         1,41			Three Months March 31,			
Loans         \$ 46,782         \$ 35,430           Investments         311         74           Total interest income         47,093         35,504           Interest Expense         25,333         18,739           Net interest income         21,760         16,765           Provision for (reversal of) allowance for credit losses         21,115         17,033           Net interest income after provision for (reversal of) allowance for credit losses         302         281           Noninterest income         302         281           Coan fees         31         30           Ecs for financially related services         31         30           Fees for financially related services         31         30           Fees for financially related services         544         5427           Gains (losses) on other transactions         191         (15)           Other noninterest income         7,147         5,796           Noninterest Expense         2,127         5,181           Noninterest Expense         5,202         5,181           Salaries and employee benefits         5,022         5,181           Cocupancy and equipment         355         314           Insurance Fund premiums         473 <t< th=""><th>(dollars in thousands)</th><th>2024</th><th>2023</th></t<>	(dollars in thousands)	2024	2023			
Loans         \$ 46,782         \$ 35,430           Investments         311         74           Total interest income         47,093         35,504           Interest Expense         25,333         18,739           Net interest income         21,760         16,765           Provision for (reversal of) allowance for credit losses         21,115         17,033           Net interest income after provision for (reversal of) allowance for credit losses         302         281           Noninterest income         302         281           Coan fees         31         30           Ecs for financially related services         31         30           Fees for financially related services         31         30           Fees for financially related services         544         5427           Gains (losses) on other transactions         191         (15)           Other noninterest income         7,147         5,796           Noninterest Expense         2,127         5,181           Noninterest Expense         5,202         5,181           Salaries and employee benefits         5,022         5,181           Cocupancy and equipment         355         314           Insurance Fund premiums         473 <t< th=""><th>Interest Income</th><th></th><th></th></t<>	Interest Income					
Investments         311         74           Total interest income         47,093         35,504           Interest Expense         25,333         18,739           Net interest income         21,760         16,765           Provision for (reversal of) allowance for credit losses         21,165         645         26,805           Net interest income after provision for (reversal of) allowance for credit losses         21,115         17,033           Noninterest Income         302         281           Loan fees         302         281           Fees for financially related services         31         30           Fees for financially related services         31         30           Patronage reliands from other Farm Credit institutions         6,544         5,427           Gains (losses) on other transactions         191         (15)           Other noninterest income         7,147         5,796           Noninterest Expense         5,022         5,181           Cocupancy and equipment         355         314           Distance Fund premiums         473         741           Quarantee fees         378         393           Purchased services         2,176         168           Other operating expenses </th <th></th> <th>\$ 46.782</th> <th>\$ 35,430</th>		\$ 46.782	\$ 35,430			
Total interest income         47,093         35,504           Interest Expense         25,333         18,739           Net interest income         21,760         16,765           Provision for (reversal of) allowance for credit losses         645         (268)           Net interest income after provision for (reversal of) allowance for credit losses         21,115         17,033           Noninterest Income         302         2.81           Ees for financially related services         31         30           Fees for financially related services         31         30           Pees for financially related services         31         30           Total noninterest income         5,022         5,181           Occupancy and equipment         355         314<						
Interest Expense         25,333         18,739           Net interest income         21,760         16,765           Provision for (reversal of) allowance for credit losses         645         (268)           Net interest income after provision for (reversal of) allowance for credit losses         21,115         17,033           Noninterest Income         302         281           Ees for financially related services         31         30           Pers for financially related services         31         30           Fees for financially related services         31         30           Patronage refunds from other Farm Credit institutions         6,544         5,427           Gains (losses) on other transactions         191         (15)           Other noninterest income         7,147         5,796           Noninterest Expense         5,022         5,181           Occupancy and equipment         355         314           Occupancy and equipment         355         314           Guarantee fees         378         393           Purchased services         2,170         168           Data processing         81         16           Other operating expenses         1,296         1,251           Total noninterest expe						
Net interest income         21,760         16,765           Provision for (reversal of) allowance for credit losses         645         2688           Net interest income after provision for (reversal of) allowance for credit losses         21,115         17,033           Noninterest Income         302         281           Loan fees         31         30           Pees for financially related services         31         30           Pees for financially related services         31         30           Gains (losses) on other transactions         6,544         5,427           Gains (losses) on other transactions         191         (15)           Other noninterest income         7,147         5,796           Noninterest Expense         5,022         5,181           Salaries and employee benefits         5,022         5,181           Occupancy and equipment         355         314           Insurance Fund premiums         473         741           Guarantee fees         2,170         168           Data processing         81         163           Other operating expense         1,296         1,251           Total noninterest expense         1,296         1,251           Income before income taxes	Total interest income	47,093	35,504			
Provision for (reversal of) allowance for credit losses         645         (268)           Net interest income after provision for (reversal of) allowance for credit losses         21,115         17,033           Noninterest Income         302         281           Loan fees         31         30           Fees for financially related services         31         30           Patronage refunds from other Farm Credit institutions         6,544         5,427           Gains (losses) on other transactions         191         (15)           Other noninterest income         7,147         5,796           Noninterest Expense         5         314           Salaries and employee benefits         5,022         5,181           Occupancy and equipment         355         314           Insurance Fund premiums         473         741           Quarantee fees         378         393           Purchased services         2,170         168           Data processing         81         163           Other operating expenses         1,296         1,251           Total noninterest expense         1,296         1,251           Income before income taxes         81         81           Net income         81,8487	Interest Expense	25,333	18,739			
Net interest income after provision for (reversal of) allowance for credit losses         21,115         17,033           Noninterest Income         302         281           Loan fees         30         281           Fees for financially related services         31         30           Patronage refunds from other Farm Credit institutions         6,544         5,427           Gains (losses) on other transactions         191         (15)           Other noninterest income         79         73           Total noninterest income         7,147         5,796           Noninterest Expense         8         14           Salaries and employee benefits         5,022         5,181           Occupancy and equipment         355         314           Insurance Fund premiums         473         741           Guarantee fees         378         393           Purchased services         2,170         168           Data processing         81         163           Other operating expenses         1,296         1,251           Total noninterest expense         1,296         1,251           Income before income taxes         18,487         14,618           Provision for income taxes         8         1,461	Net interest income	21,760	16,765			
credit losses         21,115         17,033           Noninterest Income         302         281           Loan fees         31         30           Fees for financially related services         31         30           Patronage refunds from other Farm Credit institutions         6,544         5,427           Gains (losses) on other transactions         191         (15)           Other noninterest income         79         73           Total noninterest income         7,147         5,796           Noninterest Expense         \$         \$           Salaries and employee benefits         5,022         5,181           Occupancy and equipment         355         314           Insurance Fund premiums         473         741           Guarantee fees         378         393           Purchased services         2,170         168           Data processing         81         163           Other operating expenses         1,296         1,251           Total noninterest expense         9,775         8,211           Income before income taxes         18,487         14,618           Provision for income taxes         8         1,296         1,296           Notineed	Provision for (reversal of) allowance for credit losses	645	(268)			
credit losses         21,115         17,033           Noninterest Income         302         281           Loan fees         31         30           Fees for financially related services         31         30           Patronage refunds from other Farm Credit institutions         6,544         5,427           Gains (losses) on other transactions         191         (15)           Other noninterest income         79         73           Total noninterest income         7,147         5,796           Noninterest Expense         \$         \$           Salaries and employee benefits         5,022         5,181           Occupancy and equipment         355         314           Insurance Fund premiums         473         741           Guarantee fees         378         393           Purchased services         2,170         168           Data processing         81         163           Other operating expenses         1,296         1,251           Total noninterest expense         9,775         8,211           Income before income taxes         18,487         14,618           Provision for income taxes         8         1,296         1,296           Notineed						
Noninterest Income         302         281           Loan fees         30         281           Fees for financially related services         31         30           Patronage refunds from other Farm Credit institutions         6,544         5,427           Gains (losses) on other transactions         191         (15)           Other noninterest income         79         73           Total noninterest income         79         73           Noninterest Expense         5,022         5,181           Salaries and employee benefits         5,022         5,181           Occupancy and equipment         355         314           Insurance Fund premiums         473         741           Guarantee fees         378         393           Purchased services         2,170         168           Data processing         81         163           Other operating expenses         1,296         1,251           Total noninterest expense         9,775         8,211           Income before income taxes         7         8           Provision for income taxes         8         14,618           Provision for income taxes         8         1,4618           Other comprehensive income		A	15.000			
Loan fees         302         281           Fees for financially related services         31         30           Patronage refunds from other Farm Credit institutions         6,544         5,427           Gains (losses) on other transactions         191         (15)           Other noninterest income         79         73           Noninterest Expense           Salaries and employee benefits         5,022         5,181           Occupancy and equipment         355         314           Guarance Fund premiums         473         741           Guarance Fees         378         393           Purchased services         2,170         168           Data processing         81         163           Other operating expenses         1,296         1,251           Total noninterest expense         9,775         8,211           Income before income taxes         9,775         8,211           Net income         \$18,487         \$14,618           Other comprehensive income         —         —	credit losses	21,115	17,033			
Loan fees         302         281           Fees for financially related services         31         30           Patronage refunds from other Farm Credit institutions         6,544         5,427           Gains (losses) on other transactions         191         (15)           Other noninterest income         79         73           Noninterest Expense           Salaries and employee benefits         5,022         5,181           Occupancy and equipment         355         314           Guarance Fund premiums         473         741           Guarance Fees         378         393           Purchased services         2,170         168           Data processing         81         163           Other operating expenses         1,296         1,251           Total noninterest expense         9,775         8,211           Income before income taxes         9,775         8,211           Net income         \$18,487         \$14,618           Other comprehensive income         —         —	Noninterest Income					
Fees for financially related services         31         30           Patronage refunds from other Farm Credit institutions         6,544         5,427           Gains (losses) on other transactions         191         (15)           Other noninterest income         79         73           Total noninterest income         7,147         5,796           Noninterest Expense         8         5,022         5,181           Salaries and employee benefits         5,022         5,181           Occupancy and equipment         355         314           Insurance Fund premiums         473         741           Guarantee fees         378         393           Purchased services         2,170         168           Data processing         81         163           Other operating expenses         1,296         1,251           Total noninterest expense         9,775         8,211           Income before income taxes         18,487         14,618           Provision for income taxes         5,18,487         \$ 14,618           Other comprehensive income         -         -         -		302	281			
Patronage refunds from other Farm Credit institutions         6,544         5,427           Gains (losses) on other transactions         191         (15)           Other noninterest income         79         73           Total noninterest income         7,147         5,796           Noninterest Expense           Salaries and employee benefits         5,022         5,181           Occupancy and equipment         355         314           Insurance Fund premiums         473         741           Guarantee fees         378         393           Purchased services         2,170         168           Data processing         81         163           Other operating expenses         1,296         1,251           Total noninterest expense         9,775         8,211           Income before income taxes         9,775         8,211           Provision for income taxes         8           Net income         \$ 18,487         \$ 14,618           Other comprehensive income         —         —						
Gains (losses) on other transactions Other noninterest income         191 (15) (79 (15) (79 (15) (79 (15) (15) (79 (15) (15) (15) (15) (15) (15) (15) (15)						
Other noninterest income         79         73           Total noninterest income         7,147         5,796           Noninterest Expense         \$\$\$\$\$ \$\$\$ \$\$\$ \$\$\$\$ \$\$\$\$ \$\$\$\$\$\$ \$\$\$\$\$\$\$\$						
Noninterest Expense         5,022         5,181           Salaries and employee benefits         5,022         5,181           Occupancy and equipment         355         314           Insurance Fund premiums         473         741           Guarantee fees         378         393           Purchased services         2,170         168           Data processing         81         163           Other operating expenses         1,296         1,251           Total noninterest expense         9,775         8,211           Income before income taxes         9         775         8,211           Net income         \$ 18,487         \$ 14,618           Provision for income taxes         —         8           Net income         \$ 18,487         \$ 14,610           Other comprehensive income         —         —		79				
Salaries and employee benefits         5,022         5,181           Occupancy and equipment         355         314           Insurance Fund premiums         473         741           Guarantee fees         378         393           Purchased services         2,170         168           Data processing         81         163           Other operating expenses         1,296         1,251           Total noninterest expense         9,775         8,211           Income before income taxes         8         14,618           Provision for income taxes         8         8           Net income         \$ 18,487         \$ 14,610           Other comprehensive income         —         —         —	Total noninterest income	7,147	5,796			
Salaries and employee benefits         5,022         5,181           Occupancy and equipment         355         314           Insurance Fund premiums         473         741           Guarantee fees         378         393           Purchased services         2,170         168           Data processing         81         163           Other operating expenses         1,296         1,251           Total noninterest expense         9,775         8,211           Income before income taxes         8         14,618           Provision for income taxes         8         8           Net income         \$ 18,487         \$ 14,610           Other comprehensive income         —         —         —	Noninterest Ermange					
Occupancy and equipment       355       314         Insurance Fund premiums       473       741         Guarantee fees       378       393         Purchased services       2,170       168         Data processing       81       163         Other operating expenses       1,296       1,251         Total noninterest expense       9,775       8,211         Income before income taxes       -       8         Provision for income taxes       -       8         Net income       \$ 18,487       \$ 14,610         Other comprehensive income       -       -       -		5 022	5 191			
Insurance Fund premiums         473         741           Guarantee fees         378         393           Purchased services         2,170         168           Data processing         81         163           Other operating expenses         1,296         1,251           Total noninterest expense         9,775         8,211           Income before income taxes         -         8           Provision for income taxes         -         8           Net income         \$ 18,487         \$ 14,610           Other comprehensive income         -         -         -						
Guarantee fees         378         393           Purchased services         2,170         168           Data processing         81         163           Other operating expenses         1,296         1,251           Total noninterest expense         9,775         8,211           Income before income taxes         -         8           Provision for income taxes         -         8           Net income         \$ 18,487         \$ 14,610           Other comprehensive income         -         -         -						
Purchased services         2,170         168           Data processing         81         163           Other operating expenses         1,296         1,251           Total noninterest expense         9,775         8,211           Income before income taxes         18,487         14,618           Provision for income taxes         -         8           Net income         \$ 18,487         \$ 14,610           Other comprehensive income         -         -						
Data processing Other operating expenses         163           Total noninterest expense         9,775         8,211           Income before income taxes Provision for income taxes         18,487         14,618           Provision for income taxes         —         8           Net income         \$ 18,487         \$ 14,610           Other comprehensive income         —         —						
Other operating expenses         1,296         1,251           Total noninterest expense         9,775         8,211           Income before income taxes         18,487         14,618           Provision for income taxes         —         8           Net income         \$ 18,487         \$ 14,610           Other comprehensive income         —         —						
Income before income taxes Provision for income taxes  Net income  State  18,487						
Provision for income taxes 8  Net income 8  Other comprehensive income	Total noninterest expense	9,775	8,211			
Provision for income taxes 8  Net income 8  Other comprehensive income	Income before income taxes	18 487	14 618			
Net income         \$ 18,487         \$ 14,610           Other comprehensive income         —         —						
Other comprehensive income		\$ 18.487				
		<u> </u>	÷ 11,010			
<b>Comprehensive income \$ 18,487 \$ 14,610</b>	Other comprehensive income					
	Comprehensive income	\$ 18,487	\$ 14,610			

The accompanying notes are an integral part of these consolidated financial statements.

# **Consolidated Statements of Changes in Members' Equity**

(unaudited)

	Capital Stock and _ Participation			Retained	Total Members'			
(dollars in thousands)		ertificates	A	Allocated	U	nallocated	Equity	
Balance at December 31, 2022	\$	16,108	\$	340,538	\$	117,443	\$	474,089
Cumulative effect of change in								
accounting principle						(940)		(940)
Comprehensive income						14,610		14,610
Capital stock/participation								
certificates issued/(retired), net		(869)						(869)
Dividends declared/paid						(46)		(46)
Patronage distribution adjustment				(846)		604		(242)
Balance at March 31, 2023	\$	15,239	\$	339,692	\$	131,671	\$	486,602
Balance at December 31, 2023	\$	14,113	\$	363,983	\$	127,583	\$	505,679
Comprehensive income		,		,		18,487		18,487
Capital stock/participation						,		,
certificates issued/(retired), net		(58)						(58)
Dividends declared/paid						(43)		(43)
Patronage distribution adjustment				2,093		(1,814)		279
Balance at March 31, 2024	\$	14,055	\$	366,076	\$	144,213	\$	524,344

## Notes to the Consolidated Financial Statements

(dollars in thousands, except as noted)
(unaudited)

## Note 1 — Organization, Significant Accounting Policies, and Recently Issued Accounting Pronouncements

## **Organization**

The accompanying financial statements include the accounts of AgCredit Agricultural Credit Association and its Production Credit Association (PCA) and Federal Land Credit Association (FLCA) subsidiaries (collectively, the Association). Descriptions of the organization and operations, the significant accounting policies followed, and the financial condition and results of operations for the Association as of and for the year ended December 31, 2023, are contained in the 2023 Annual Report to Shareholders. These unaudited interim consolidated financial statements should be read in conjunction with the latest Annual Report to Shareholders.

## **Basis of Presentation**

In the opinion of management, the accompanying consolidated financial statements contain all adjustments necessary for a fair statement of results for the periods presented. These adjustments are of a normal recurring nature, unless otherwise disclosed.

Certain amounts in the prior period's consolidated financial statements have been reclassified to conform to the current period presentation. Such reclassifications had no effect on the prior period net income or total capital as previously reported.

The results of any interim period are not necessarily indicative of those to be expected for a full year.

#### Significant Accounting Policies

The Association's accounting and reporting policies conform with U.S. generally accepted accounting principles (GAAP) and practices in the financial services industry. To prepare the financial statements in conformity with GAAP, management must make estimates based on assumptions about future economic and market conditions (for example, unemployment, market liquidity, real estate prices, etc.) that affect the reported amounts of assets and liabilities at the date of the financial statements, income and expenses during the reporting period, and the related disclosures. Although these estimates contemplate current conditions and expectations of change in the future, it is reasonably possible that actual conditions may be different than anticipated, which could materially affect results of operations and financial condition.

Management has made significant estimates in several areas, including loans and allowance for credit losses (Note 2, *Loans and Allowance for Credit Losses*) and financial instruments (Note 4, *Fair Value Measurement*). Actual results could differ from those estimates.

For further details of significant accounting policies, see Note 2, *Summary of Significant Accounting Policies*, from the latest Annual Report.

#### Recently Issued or Adopted Accounting Pronouncements

In December 2023, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2023-09 - Income Taxes: Improvements to Income Tax Disclosures. The amendments in this standard require more transparency about income tax information through improvements to income tax disclosures primarily related to the rate reconciliation and income taxes paid information. The amendments in this standard require qualitative disclosure about specific categories of reconciling items and individual jurisdictions that result in a significant difference between the statutory tax rate and the effective tax rate. The amendments are effective for annual periods beginning after December 15, 2025. The adoption of this guidance is not expected to have a material impact on the Association's financial condition, results of operations, or cash flows.

## Note 2 — Loans and Allowance for Credit Losses

A summary of loans outstanding at period end follows:

	 March 31, 2024	December 31, 2023
Real estate mortgage	\$ 1,807,949	\$ 1,786,237
Production and intermediate-term	656,310	693,257
Agribusiness:		
Loans to cooperatives	3,512	17,211
Processing and marketing	224,705	223,407
Farm-related business	43,822	49,391
Rural infrastructure:		
Communication	33,855	34,484
Power and water/waste disposal	14,273	4,631
Rural residential real estate	136,995	135,354
Other:		
International	473	_
Lease receivables	1,207	1,265
Other (including Mission Related)	250,552	233,107
Total loans	\$ 3,173,653	\$ 3,178,344

A substantial portion of the Association's lending activities is collateralized, and exposure to credit loss associated with lending activities is reduced accordingly. The Association may purchase or sell participation interests with other parties in order to diversify risk, manage loan volume, and comply with FCA regulations.

The following table shows loans, classified under the FCA Uniform Loan Classification System, as a percentage of total loans by loan type as of:

_	March 31, 2024	December 31, 2023
Real estate mortgage:		
Acceptable	97.75%	97.80%
OAEM	0.50	0.44
Substandard/doubtful/loss	1.75	1.76
	100.00%	100.00%
Production and intermediate-term:		
Acceptable	95.12%	96.97%
OAEM	2.61	1.38
Substandard/doubtful/loss	2.27	1.65
	100.00%	100.00%
Agribusiness:		
Acceptable	93.27%	94.15%
OAEM	3.13	2.51
Substandard/doubtful/loss	3.60	3.34
	100.00%	100.00%
Rural infrastructure:		
Acceptable	100.00%	100.00%
OAEM	_	_
Substandard/doubtful/loss	_	_
-	100.00%	100.00%
Rural residential real estate:		
Acceptable	97.68%	97.62%
OAEM	1.61	1.65
Substandard/doubtful/loss	0.71	0.73
	100.00%	100.00%
Other:		
Acceptable	100.00%	100.00%
OAEM	_	_
Substandard/doubtful/loss	_	_
	100.00%	100.00%
Total loans:		
Acceptable	97.03%	97.46%
OAEM	1.16	0.85
Substandard/doubtful/loss	1.81	1.69
_	100.00%	100.00%
-		

Accrued interest receivable on loans of \$44,624 and \$43,882 at March 31, 2024 and December 31, 2023, respectively, has been excluded from the amortized cost of loans and reported separately in the Consolidated Balance Sheets.

The following tables provide an aging analysis of past due loans as of:

	March 31, 2024											
	:	Through 89 Days Past Due		0 Days or Aore Past Due	Т	otal Past Due	01	ot Past Due r Less Than 0 Days Past Due	1	Total Loans	Mo	0 Days or ore Past Due d Accruing
Real estate mortgage	\$	7,624	\$	2,089	\$	9,713	\$	1,798,236	\$	1,807,949	\$	294
Production and intermediate-term		3,293		2,641		5,934		650,377		656,311		338
Agribusiness		12		_		12		272,025		272,037		_
Rural infrastructure		_		_		_		48,128		48,128		_
Rural residential real estate		539		85		624		136,371		136,995		_
Other		1,991		10,632		12,623		239,610		252,233		10,632
Total	\$	13,459	\$	15,447	\$	28,906	\$	3,144,747	\$	3,173,653	\$	11,264

	December 31, 2023											
		Through 89 Days Past Due		Days or lore Past Due	Т	otal Past Due	01	ot Past Due r Less Than 0 Days Past Due	7	Total Loans	Moi	Days or re Past Due I Accruing
Real estate mortgage	\$	21,570	\$	528	\$	22,098	\$	1,764,139	\$	1,786,237	\$	
Production and intermediate-term		4,597		2,044		6,641		686,615		693,256		205
Agribusiness		19		_		19		289,992		290,011		_
Rural infrastructure		_		_		_		39,115		39,115		_
Rural residential real estate		433		105		538		134,815		135,353		_
Other		692		4,316		5,008		229,364		234,372		4,316
Total	\$	27,311	\$	6,993	\$	34,304	\$	3,144,040	\$	3,178,344	\$	4,521

The following tables provide the amortized cost for nonaccrual loans with and without a related allowance for loan losses as of:

	March 31, 2024							
Nonaccrual loans:	Amortized Cost with Allowance	Amortized Cost without Allowance	Total					
Real estate mortgage	\$ -	\$ 3,523	\$ 3,523					
Production and intermediate-term	2,311	575	2,886					
Agribusiness	_	1,102	1,102					
Rural residential real estate	_	205	205					
Total	\$ 2,311	\$ 5,405	\$ 7,716					

	<b>December 31, 2023</b>								
Nonaccrual loans:	Amortized Cost with Allowance	Total							
Real estate mortgage	\$ -	\$ 896	\$ 896						
Production and intermediate-term	1,947	541	2,488						
Agribusiness	_	840	840						
Rural residential real estate	_	214	214						
Total	\$ 1,947	\$ 2,491	\$ 4,438						

The Association recognized \$23 and \$51 of interest income on nonaccrual loans during the three months ended March 31, 2024 and March 31, 2023, respectively.

Reversals of interest income on loans that moved to nonaccrual status were not material for the three months ended March 31, 2024 and March 31, 2023.

A summary of changes in the allowance for credit losses is as follows:

Allowance for Loan Losses:		
Balance at December 31, 2023	\$	7,115
Charge-offs		_
Recoveries		_
Provision for loan losses		669
Balance at March 31, 2024	\$	7,784
Allowance for Unfunded Commitments:		
Balance at December 31, 2023	\$	476
Provision for unfunded commitments		(23)
Balance at March 31, 2024	\$	453
Total allowance for credit losses	\$	8,237
Allowance for Loan Losses:		
Balance at December 1, 2022	\$	7,005
Cumulative effect of a change in accounting principle	Ψ	410
Balance at January 1, 2023	\$	7,415
Charge-offs	Ψ	-,
Recoveries		_
Provision for loan losses		(227)
Balance at March 31, 2023	\$	7,188
Allowance for Unfunded Commitments:	•	
Balance at December 31, 2022	\$	_
Cumulative effect of a change in accounting principle	_	530
Balance at January 1, 2023	\$	530
Provision for unfunded commitments		(41)
Balance at March 31, 2023	\$	489
Total allowance for credit losses	\$	7,677

Loan modifications may be granted to borrowers experiencing financial difficulty. Qualifying disclosable modifications are one, or a combination of, principal forgiveness, interest rate reduction, or a term or payment extension. Covenant waivers and modifications of contingent acceleration clauses are not considered term extensions. Modified loans to borrowers experiencing financial difficulty and activity on these loans were not material during the three months ended March 31, 2024. There were no material commitments to lend to borrowers experiencing financial difficulty whose loans have been modified at March 31, 2024.

Loans held for sale were \$0 and \$6,123 at March 31, 2024 and December 31, 2023, respectively. Such loans are carried at the lower of cost or fair value.

## Note 3 — Investments

## Investments in Debt Securities

The Association's investments consist of asset-backed securities (ABSs). These ABSs are issued through the Small Business Administration and are guaranteed by the full faith and credit of the United States government. They are held for managing overall risk including concentration through diversification. These securities meet the applicable FCA regulatory guidelines related to government agency guaranteed investments.

The Association's investments also consist of Rural America Bonds (RABs), which are private placement securities purchased under the Mission Related Investment (MRI) program approved by the FCA. In its Conditions of Approval for the program, the FCA generally considers a RAB ineligible if its investment rating, based on the internal 14-point probability of default scale used to also grade loans, falls below 9. The FCA requires System institutions to provide notification to FCA when a security becomes ineligible. Any other bonds purchased under the MRI program, approved on a case-by-case basis by FCA, may have different eligibility requirements. At March 31, 2024, the Association held no RABs whose credit quality had deteriorated beyond the program limits.

A summary of the amortized cost of investment securities held-to-maturity follows:

	Ma	rch 31, 2024	December 31, 202					
	Amortized Cost							
RABs	\$	5,270	\$	5,289				
ABSs		30,409		7,133				
Total	\$	35,679	\$	12,422				

A summary of the contractual maturity and amortized cost of investment securities follows:

	A	mortized Cost
In one year or less	\$	_
After one year through five years		2,561
After five years through ten years		6,856
After ten years		26,263
Total	\$	35,680

A portion of these investments has contractual maturities in excess of ten years. However, expected maturities for these types of securities can differ from contractual maturities because borrowers may have the right to prepay obligations with or without prepayment penalties.

The Association evaluates investment securities with unrealized losses for impairment on a quarterly basis. As part of this assessment, it was concluded that the Association does not intend to sell the security, and is not likely that the Association would be required to sell the security prior to recovery of the amortized cost basis. The Association also evaluates whether credit impairment exists by comparing the present value of expected cash flows to the amortized cost basis of the security. Credit impairment, if any, is recorded as an ACL for debt securities. At March 31, 2024, the Association does not consider any credit-related unrealized losses to be material and an allowance for credit losses is not necessary.

## Equity Investments in Other Farm Credit System Institutions

Equity investments in other Farm Credit System institutions are generally nonmarketable investments consisting of stock and participation certificates, allocated surplus, and reciprocal investments in other institutions regulated by the FCA. These investments are carried at cost and evaluated for impairment based on the ultimate recoverability of the par value rather than by recognizing temporary declines in value.

The Association is required to maintain ownership in AgFirst (AgFirst or the Bank) in the form of Class B or Class C stock as determined by the Bank. The Bank may require additional capital contributions to maintain its capital requirements. The Association owned 9.49 percent of the issued stock and allocated retained earnings of the Bank as of March 31, 2024 net of any reciprocal investment. As of that date, the Bank's assets totaled \$44.3 billion and shareholders' equity totaled \$1.7 billion. The Bank's earnings were \$66 million for the first three months of 2024. In addition, the Association held investments of \$642 related to other Farm Credit institutions.

## Note 4 — Fair Value Measurement

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability in an orderly transaction between market participants in the principal or most advantageous market for the asset or liability.

Accounting guidance establishes a hierarchy for disclosure of fair value measurements to maximize the use of observable inputs, that is, inputs that reflect the assumptions market participants would use in pricing an asset or liability based on market data obtained from sources independent of the reporting entity. The hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. A financial instrument's categorization within the hierarchy tiers is based upon the lowest level of input that is significant to the fair value measurement.

The classifications within the fair value hierarchy are as follows:

Level 1 inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets.

Level 2 inputs include quoted prices for similar assets and liabilities in active markets; quoted prices in markets that are not active; and inputs that are observable, or can be corroborated, for substantially the full term of the asset or liability.

Level 3 inputs are unobservable and supported by little or no market activity. Valuation is determined using pricing models, discounted cash flow methodologies, or similar techniques, and could include significant management judgment or estimation. Level 3 assets and liabilities also could include instruments whose price has been adjusted based on dealer quoted pricing that is different than the third-party valuation or internal model pricing.

For a complete discussion of the inputs and other assumptions considered in assigning various assets and liabilities to the fair value hierarchy levels, see the latest Annual Report to Shareholders.

There were no Level 3 assets or liabilities measured at fair value on a recurring basis for the periods presented. The Association had no transfers of assets or liabilities into or out of Level 1 or Level 2 during the periods presented.

Fair values are estimated at each period end date for assets and liabilities measured at fair value on a recurring basis. The following tables summarize assets measured at fair value at period end.

	March 31, 2024							
		Fair Value Measurement Using					Total Fair	
		Level 1		Level 2		Level 3		Value
Recurring assets Assets held in trust funds	\$	2,367	\$	_	\$	_	\$	2,367
Nonrecurring assets								
Nonaccrual loans	\$	_	\$	_	\$	1,569	\$	1,569
Other property owned	\$	_	\$	-	\$	9	\$	9
Other investments	\$	_	\$	-	\$	5,713	\$	5,713

	December 31, 2023								
		Fair Value Measurement Using				_	Total Fair		
		Level 1		Level 2		Level 3	-	Value	
Recurring assets Assets held in trust funds	\$	1,926	\$	-	\$	-	\$	1,926	
Nonrecurring assets									
Nonaccrual loans	\$	-	\$	-	\$	1,422	\$	1,422	
Other property owned	\$	_	\$	-	\$	_	\$	-	
Other investments	\$	_	\$	_	\$	5,265	\$	5,265	

## **Valuation Techniques**

## Assets held in trust funds

Assets held in trust funds, related to deferred compensation plans, are classified as Level 1. The trust funds include investments in securities that are actively traded and have quoted net asset value prices that are directly observable in the marketplace.

## Nonaccrual loans

Fair values of nonaccrual loans are estimated to be the carrying amount of the loan less specific reserves. Certain loans evaluated for impairment under FASB guidance have fair values based upon the underlying collateral, as the loans were collateral-dependent. Specific reserves were established for these loans when the value of the collateral, less estimated cost to sell, was less than the principal balance of the loan. The fair value measurement process uses independent appraisals and other market-based information, but in many cases it also requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters.

## Other property owned

For other property owned, the fair value is generally determined using formal appraisals of each individual property. These assets are held for sale. Costs to sell represent transaction costs and are not included as a component of the fair value of other property owned. If the process uses observable market-based information, the assets are classified as Level 2. If the process requires significant input based

upon management's knowledge of and judgment about current market conditions, specific issues relating to the property and other matters, the assets are classified as Level 3.

## Other investments

There are no observable market values for the Association's Rural Business Investment Company (RBIC) investments. These investments are measured at cost, adjusted for any observable sales and impairment.

## Note 5 — Commitments and Contingent Liabilities

From time to time, legal actions are pending against the Association in which claims for money damages are asserted. On at least a quarterly basis, the Association assesses its liabilities and contingencies in connection with outstanding legal proceedings utilizing the latest information available. While the outcome of legal proceedings is inherently uncertain, on the basis of information presently available, management, after consultation with legal counsel, is of the opinion that the ultimate liability, if any, from these actions, would not be material in relation to the financial position of the Association. Because it is remote that the Association will incur a loss or the loss is not estimable, no liability has been recorded for any claims that may be pending.

## Note 6 — Subsequent Events

The Association evaluated subsequent events through May 9, 2024 which was the date the financial statements were issued and noted there were none requiring disclosure.